

REQUEST FOR PROPOSAL

RFP TITLE: RFP/RBR/2020/24 TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION & CONFIGURATION OF MIXING CONSOLES, PERIPHERALS & TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

This RFP calls for suitably qualified service providers to submit proposals for the Turnkey Solution for Supply, Delivery, Installation and Configuration of Mixing Consoles, Peripherals & Technical Furniture for six (6) of Tshwane Edit Suit Facilities.

Tender documents are obtainable from **04th September 2020** from the following websites:

- Government E-Portal http://www.etenders.gov.za
- SABC Website http://www.sabc.co.za/sabc/tenders

Closing Date: 30th September 2020

For enquiries contact the Tender Office in Johannesburg, SABC - Radio Park, Henley Road, Auckland Park, Johannesburg, and Email: tenderqueries@sabc.co.za



SOUTH AFRICAN BROADCASTING SABC SOC LIMITED ("the SABC")

REQUEST FOR PROPOSAL (RFP)

RFP NUMBER : RFP/RBR/2020/24

RFP TITLE :TURNKEY SOLUTION FOR :SUPPLY, DELIVERY, INSTALLATION AND

CONFIGURATION OF MIXING CONSOLES AND PERIPHERALS FOR

TSHWANE EDIT SUIT FACILITIES

EXPECTED TIMEFRAME

BID PROCESS	EXPECTED DATES
Bid Advertisement Date	04 th SEPTEMBER 2020
Bid Documents Available From	National Treasury's tender portal (http://www.etenders.gov.za) SABC Website (http://www.sabc.co.za/sabc/tenders/
Briefing Session Date & Time	 A briefing session HAS NOT BEEN SCHEDULED for this RFP Bidders are requested to submit their queries related to the RFP via email to: tenderqueries@sabc.co.za All queries and responses will be consolidated and published on all the platforms that advertised the tender before the closing date and time The closing time for clarification of queries is 3 (three) days before bid closing date
Bid Closing Date and Time	30 th SEPTEMBER 2020 @ 12:00 noon
Delivery Venue	SABC's Tender Box Main Entrance Radio Park Office Block Cnr Artillery and Henley Road Auckland Park, Johannesburg
Contact details	Tender office at 011 714 6527/ 4764 tenderqueries@sabc.co.za

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The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit

BIDS DELIVERY

SABC's Tender Box SABC Office Radio Park Henley Road; Auckland Johannesburg

During the COVID-19 pandemic, bidders may submit bids in the tender box or electronically until further notice. Refer to Document A for Conditions to be observed when bidding.

Late Bid submissions will not be accepted for consideration by the SABC.

1. Mandatory Criteria

- 1.1 Bidder to provide letter of confirmation on OEM status
- 1.2 Valid letter from OEM giving rights to a distributor to distribute or resell.
 Or valid letter from an authorized distributor to the reseller within the boundaries
 The letter must not be older than one year from closing date of bid, must be on the letter head of the OEM and signed by an authorized official
- 1.3 Bidder must complete: DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS (Annexure B)
- 1.4 Bidder to provide CSD registration details

NON-SUBMISSION OF THE MANDATORY DOCUMENTS WILL RESULT IN AUTOMATIC DISQUALIFICATION

2. REQUIRED DOCUMENTS

- 2.1 SARS "Pin" to validate supplier's tax matters
- 2.2 Original or Certified copy of Valid BBBEE Certificate (from SANAS accredited Verification Agency)
- 2.3 All EME's and 51% black Owned QSE's are only required to obtain a **sworn affidavit** on an annual basis, confirming the following
 - 2.3.1 Annual Total Revenue of R10 Million or less (EME) or Revenue between R10 Million and R50 Million for QSE
 - 2.3.2 Level of Black Ownership

Note 1:

Verification Agencies and Auditors who are accredited by the IRBA (Independent Regulatory Board for Auditors) are no longer the 'approved regulatory bodies' for B-BBEE verification and therefore IRBA auditors are not allowed to issue B-BBEE certificates after 30 September 2016.

Note 2:

Any misrepresentation in terms of the above constitutes a criminal offence as set out in the B-BBEE act as amended.

- 2.4 Proof of Valid TV License Statement (Company's, Shareholders and all Directors'), or affidavit proving that company and/or officials are not in possession of TV licence. Verification will also be done by the SABC internally.
- 2.5 Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.
- 2.6 Certified copy of Shareholders' certificates.
- 2.7 Certified copy of ID documents of the Directors or Members.
- 2.8 Last three years audited/reviewed financial statements OR the Companies
- 2.6 Management Accounts.

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NB: NO CONTRACT WILL BE AWARDED TO ANY BIDDERS WHOM THEIR TAX AND TV LICENCE MATTERS ARE NOT IN ORDER.

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(ATTACHED SEPARATELY) / PLEASE ALSO REGISTER ON

CENTRALISED DATA BASE - https://secure.csd.gov.za

CONSOLES, PERIPHERALS& TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIIES

DOCUMENT A

CONDITIONS TO BE OBSERVED WHEN BIDDING

1.0 LODGING OF PROPOSALS

- 1.1 Bidders are required to complete and sign the RFP Document and initial all pages (including proposal and brochures).
- 1.2 During the COVID-19 pandemic, bidders may submit bids in the tender box or electronically until further notice as follows:
- 1.2.1 Tender box submission

Bids submitted in the tender box must adhere to the following:

- Bids must be submitted in one (1) original, two (2) copies of the original and 1 (one) soft copy (CD) or memory stick, by hand and be enclosed in a sealed envelope marked distinctly with the RFP number. All soft copies should be in PDF format and must contain proposal, all completed forms, and attachments. This envelope must indicate the Bid number and the name and delivery address of the Bidder.
- 1.2.2. Electronic submission:

Bids submitted electronically must adhere to the following:

- The single point of entry is tenderqueries@sabc.co.za.
- Electronic submissions must be submitted in a PDF format that is protected from any modifications, deletions or additions
- All electronic submissions must be prominently marked with the full details of the tender in the email subject line namely Bidder's Name, Tender No and Tender Title.
- Bidders are advised to email electronic submissions at least thirty minutes before the bid closing time to cater for any possible delay in transmission or receipt of the bid. The onus is on bidder to ensure that the bid is submitted on time via email
- Tender submission emails received after submission date and time will be declared late bid submissions and will not be accepted for consideration by SABC.
- 1.3 The SABC will not be responsible for any failure or delay in the email transmission or receipt of the email including but not limited to:
 - Receipt of incomplete bid
 - File size
 - Delay in transmission or receipt of the bid
 - Failure of the Bidder to properly identify the bid

- > Illegibility of the bid; or
- Security of the bid data.
- 1.4 Bidders must ensure that bids are delivered timeously to the correct address. Bids not received in a specified manner, and by the specified time and date as set out in this RFP document will be rejected. The bid box is generally open 24 hours a day, 7 days a week.

2.0 COMPLIANCE WITH CONDITIONS OF PROPOSAL

2.1 No alteration, amendment or variation of the submitted proposal by the closing date of this bid shall be permitted, unless otherwise agreed in writing by both the SABC and the bidder. Should the bidder desire to make any amendments to the conditions of their proposal document, they shall stipulate upfront in their proposal document. The SABC reserves the right to reject such bid document.

3.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

3.1 All bidders are required to submit bids in accordance with stipulated technical specification as indicated on this bid document. Failure to comply with the required technical specification will result in disqualification.

4.0 SCHEDULE OF QUANTITIES

4.1 Bidders are required to submit a detailed Schedule of Quantities indicating how the bid amount is composed. This schedule shall contain itemised descriptions, quantities and unit prices.

5.0 BID PRICES

- 5.1 No change in the submitted bid prices shall be accepted and/or approved by the SABC after receipt and before award of this bid.
- 5.2 All prices are to be quoted in the Republic of South African Rand with VAT as a separate item.
- 5.3 All local suppliers quoting in foreign currency must convert the currency to Rands and indicate the exchange rate applicable.

- TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION & CONFIGURATION OF MIXING CONSOLES , PERIPHERALS& TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIIES
 - 5.4 The prices quoted should be inclusive of all costs needed to perform the specified services, not limited to, all kinds of local guarantee bonds, taxes and duties, customs, customs clearance, inland transportation, storage, unpacking, positioning, installation, integration and testing. The prices quoted should be inclusive of all costs for the duration of the project.
 - 5.5 This bid document is not an offer to purchase, order or contract.
 - 5.6 Prices must be fixed for the first year and shall, where applicable, be subject to an increase (to be negotiated).
 - 5.7 Bid prices for supplies in respect of which installation/erection/assembly is a requirement, shall include ALL costs on a basis of delivery on site as specified.
 - 5.8 Bid prices shall, where necessary, include packaging. If desired, packaging material may be returned to the bidder provided the amount of credit that will be allowed for the returnable packaging is shown against each item concerned.
 - 5.9 Any response submitted by a Bidder is subject to negotiation and review by the SABC.

6.0 SOURCE OF SERVICE AND MATERIAL

- 6.1 In the case of equipment/goods, which are partially or completely designed and/or manufactured in the Republic of South Africa, Bidders shall state the local content percentage.
- 6.2 Documentation certifying the local content percentage shall be submitted.

7.0 ACCEPTANCE OF PROPOSALS

- 7.1 The SABC does not bind itself to accept the lowest or any bid/proposal, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Bidders in the preparation and delivery of its/his/her bid/proposal. The SABC reserves the right to accept a separate bid/proposal or separate bids/proposals for any one or more of the sections of a specification. The SABC also reserves the right to withdraw the bid at any stage.
- 7.2 No bid shall be deemed to have been accepted unless and until a formal contract/ letter of award is prepared and signed.
- 7.3 The SABC reserves the right, should it deem it necessary, to monitor every stage of the contract to ensure:
 - that the directors who were awarded the bid are in control of the company and/or that changes in directors does not affect delivery of the goods/services/work adversely;
 - that, if there are changes in the control of the company, these should be brought to the attention of the SABC;
 - that in the event that the bid or any part thereof is to be subcontracted to another company or organisation after the bid was awarded, the Bidders must immediately advise the SABC and the SABC shall approve same as it deems fit;
 - successful delivery of the goods/services/works in terms of the contract, or timeous termination of the contract should such action be in the best interest of the SABC;
 - audit the successful Bidder's contract from time to time.
- 7.4 This bid will remain valid 180 (one hundred and eighty) days from the date of bid closing.

8.0 DEFAULT BY BIDDERS

8.1 If Bidders purport to withdraw their bid(s)/proposals within the period for which they have agreed that their bid/proposal shall remain open for acceptance, or

fails to enter into a written contract when called upon to do so, or fails to accept an order in terms of the bid, the SABC may, without prejudice to any other legal remedy which it may have, accept their bid(s)notwithstanding the purported withdrawal, or proceed to accept any other less favourable bid or call for bids afresh and may recover from the defaulting Bidders any additional expense it has incurred for the calling for new bids or the acceptance of any less favourable bid.

9.0 AMPLIFICATION OF PROPOSALS

- 9.1 The SABC may, after the opening of bids; call on the Bidder to amplify in writing any matter, which is not clear in the Bidder's submission, and such amplification shall form part of the original bid.
- 9.2 In the event of the Bidders failing to supply such information within the specified timeframe, the bid will be liable to rejection.
- 9.3 The SABC reserves the right to:
 - 9.3.1 not evaluate and award bids that do not comply strictly with this bid document.
 - 9.3.2 make a selection solely on the information received in the bids and
 - 9.3.3 enter into negotiations with any one or more of preferred Bidder(s) based on the criteria specified in the evaluation of this bid.
 - 9.3.4 contact any Bidder during the evaluation process, in order to clarify any information, without informing any other Bidders. During the evaluation process, no change in the content of the bid shall be sought, offered or permitted.
 - 9.3.5 award a contract to one or more Bidder(s).
 - 9.3.6 accept any bid in part or full at its own discretion.
 - 9.3.7 cancel this bid or any part thereof at any time.

Should Bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the SABC and not necessarily on the basis of the lowest costs.

10.0 IMPORT/EXPORT PERMITS

10.1 Bidders are required to include complete information on equipment and/or components requiring export/import permits.

11.0 COST OF BIDDING

11.1 The Bidder shall bear all costs and expenses associated with preparation and submission of its bid/proposal, and the SABC shall under no circumstances be

responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

12.0 COMMUNICATION

- 12.1 The SABC has provided a single point of entry for any questions or queries that the Bidder may have. All queries must be submitted in writing and directed to authorised contact person. Unauthorised communication with any other personnel or member of staff of the SABC, with regard to this bid is strongly discouraged and will result in disqualification of the respective Bidder's bid/proposal submission.
- 12.2 Should there be a difference of interpretation between the Bidder and SABC; SABC reserves the right to make a final ruling on such interpretation.
- 12.3 The closing time for clarification of queries is **3 (three) days** before the deadline for bid/proposal submission. The Bidders should take note that questions together with responses will be sent to all Bidders who attended compulsory Briefing Session.

13.0 AUTHORISED CONTACT PERSONS

13.1 All enquiries in respect of this bid must be addressed to: tenderqueries@sabc.co.za

14.0 BROAD-BASED ECONOMIC EMPOWERMENT

- 14.1 According to the 2013 B-BBEE Revised Coded of Good Practice the Exempted Micro Enterprise (EME) is only required to produce a sworn affidavit signed by the Commissioner of Oaths as per the requirement in the Justice of Peace and Commissioners of Oaths Act, 1963(Act No.61 of 1963) or the Companies and Intellectual Property Commission ("CIPC") certificate on an annual basis.
- 14.2 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Verification Agency accredited by SANAS.
- 14.3 Only South African Accreditation Systems (SANAS) is the authorised body to issue B-BBEE certificates
- 14.4 IRBA and Accounting Officers are **not** allowed to issue B-BBEE affidavit or certificates to EMEs and QSEs as it was under 2007 Codes
- 14.5 100% black-owned EMEs and QSEs are now Level 1

- 14.6 An affidavit (DTI Affidavit) confirming that the entity's turnover is below R10 million and percentage of black ownership will be accepted for EMEs
- 14.7 QSEs have to comply with all elements
- 14.8 Start-up enterprises are verified similar to EMEs, but can opt to be rated using the QSE and Generic Scorecard
- 14.9 QSE with at least 51% black ownership or above are only required to obtain a sworn affidavit on an annual basis with a confirmation of turnover and black ownership
- 14.10 A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 14.11 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 14.12 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 14.13 A bidder will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 14.14A bidder awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.
- 14.15 This tender has a tendering condition that the successful bidder must subcontract a minimum of 30% (as prescribed in the PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000: PREFERENTIAL PROCUREMENT REGULATIONS, 2017) of the value of contract.

Pre-qualification criteria for preferential procurement

4. (1) If an organ of state decides to apply pre-qualifying criteria to advance certain

designated groups, that organ of state must advertise the tender with a specific tendering

condition that only one or more of the following tenderers may respond-

- (a) a tenderer having a stipulated minimum B-BBEE status level of contributor;
- (b) an EME or QSE;
- (c) a tenderer subcontracting a minimum of 30% to-
- (i) an EME or QSE which is at least 51% owned by black people;
- (ii) an EME or QSE which is at least 51% owned by black people who are youth;
- (iii) an EME or QSE which is at least 51% owned by black people who are women;
- (iv) an EME or QSE which is at least 51% owned by black people with disabilities;
- (v) an EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- (vi) a cooperative which is at least 51% owned by black people;
- (vii) an EME or QSE which is at least 51% owned by black people who are military veterans;
- (viii) an EME or QSE.
- (2) A tender that fails to meet any pre-qualifying criteria stipulated in the tender

documents is an unacceptable tender.

15.0 MISREPRESENTATION AND FRONTING IS PROHIBITED

Fronting means a deliberate circumvention or attempted circumvention of the B-BBEE Act and the Codes. Fronting commonly involves reliance on data or claims of compliance based on misrepresentations of facts, whether made by the party claiming compliance or by any other person.

It is an offence to misrepresent or provide false information regarding a company's information or engaging in a fronting practice. If there is any contravention of some sought, the SABC may open a criminal and/or civil case/s against the bidder and its directors/members in terms of applicable legislation, and ban the bidder & its directors/members from doing business with the SABC for a pre-determined period.

It is important to note that any proposal that does not conform fully to the instructions and requirements in this RFP may be disqualified.

Suppliers might be required to demonstrate their proposed capabilities by means of a presentation, clear and easily verifiable reference documentation and/or a visit to an existing client site where their capabilities may be demonstrated.

Bids, which do not meet the technical requirements, will not be considered for further evaluation.

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END OF DOCUMENT A

DOCUMENT B

GENERAL CONDITIONS OF PROPOSAL

1.0 COMPLIANCE WITH COMPLETION OF PROPOSAL

- **1.1** The bid forms should not be retyped or redrafted but photocopies may be prepared and used.
- **1.2** Bid forms must be signed in the original form; in ink and forms with photocopied signatures or other such reproduction of signature will be rejected.
- **1.3** Should bid forms not be filled in by means of mechanical devices, for example typewriters, ink, preferably black, must be used to fill in bid.
- 1.4 Bidders shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated. Incomplete bids will result in disqualification.

2.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

2.1 Unless a departure is clearly stated by the Bidder at the time of bidding, the works shall be taken as complying in detail with the Technical Specifications, and the Bidder shall be held liable on all the terms and conditions of the contract as if this bid contained no departures. Technical specifications contained in any brochures or any other descriptions submitted shall apply for acceptance test purposes.

3.0 WARRANTY

3.1 If there are any defects arising from failure of goods to meet the specifications within the period specified in the contract, the Bidder shall replace the defective items at his expense or shall refund the SABC such costs as the SABC may incur in replacing such defective item. The Bidder shall also bear the cost of transporting replaced/repaired items to the place of destination.

4.0 INSPECTION

4.1 The Bidder shall permit and assist the SABC's representatives in carrying out any inspections that are called for in the proposal or specifications.

PACKAGING 5.0

- 5.1 Goods purchased on this bid must be adequately protected and securely packaged during shipment and until delivery at the destination.
- 5.2 Goods must be clearly marked with the Bidder's name, description of contents and the SABC's order number and delivery address.

RISK 6.0

6.1 The Bidder will be responsible for losses that SABC incurred due to Bidder's negligence or intention and Bidder must provide Liability Insurance. This will be a condition of contract.

7.0 **DELIVERY**

7.1 Delivery will be to the Stores of the SABC Auckland Park, Johannesburg, Republic of South Africa. The contractual delivery date must be strictly complied with and each delivery must be preceded or accompanied by delivery note. If delivery does not take place within the period stipulated, the SABC may cancel the contract concluded with the bidder without further notice to the Bidder and with immediate effect without prejudice to any other course of action available to the SABC to recover any damages out of such delay. Receipt of the goods by the SABC will not be regarded as acceptance thereof until the goods have been acceptance tested in compliance with the Technical Specifications.

PAYMENT 8.0

8.1 Payment, in currency other than South African Rand, will be made by means of a telegraphic or wired bank transfer.

The Bidder must provide:

- Name and address of their bank.
- Company account number to be credited.
- Sort/swift code of bank.
- 8.2 The SABC's standard payment terms are 60-90 days from date of invoice/statement.

9.0 ASSIGNMENT OF CONTRACT

9.1 The Bidder shall not have the right to cede any right or delegate any obligation in terms of this contract to any third party unless with the prior written approval of the SABC.

10.0 PROPOSALS ARE CONSIDERED TO BE BINDING ON THE BIDDERS

10.1 Representations made in the bid/proposal, including claims made in respect of commitments to dates of delivery, shall be considered binding on the Bidder on acceptance of the bid/proposal by the SABC and same will be form part of the contract to be concluded, unless specifically noted by the Bidder in the bid/proposal that same maybe subject to change:

11.0 COMPLIANCE WITH SABC POLICIES

- 11.1 SABC will not procure any goods, services, works or content from any employee or employee owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 11.2 SABC will not procure any goods, services, works or content from any SABC Independent Contractor's owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 11.3 No former employees, SABC's Non-Executive members and Independent Contractors will be awarded contracts with the SABC within a year after resigning from SABC employment or not being engaged with the SABC.
- 11.4 Should former employees, SABC's Non-Executive members and Independent Contractors resign from the employment of the SABC or not being engaged with the SABC and become directors of other businesses bidding with SABC, such bid will not be considered until the cooling off period of one year has expired.

12.0 FAILURE TO COMPLY WITH THESE CONDITIONS

12.1 These conditions form part of the bid and failure to comply therewith may invalidate a bid.

13.0 RFP SCHEDULE

13.1 Bidders will be contacted as soon as practicable with a status update. At this time, short-listed Bidders may be asked to meet with SABC representatives.

mandated to negotiate on behalf of their company.

14.0 ADDITIONAL NOTES

14.1 All returnable documents as indicated in the bid form must be returned with the response

Bidders should provide a list of persons and their contact details who are

- 14.2 Bidders are to note that bids in which firm prices are quoted for the duration of any resulting contract may receive precedence over prices, which are subject to adjustment.
- 14.3 Changes by the Bidder to his/her submission will not be considered after the closing date.
- 14.4 The person or persons signing the bids must be legally authorized by the Bidder to do so A list of the person(s) authorized to negotiate on your behalf must be submitted along with the bid.
- 14.5 SABC reserves the right to undertake post-bid negotiations with the preferred Bidder or any number of short-listed Bidders.

FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS MAY RESULT IN THE BID BEING OVERLOOKED.

15.0 DISCLAIMERS

- 15.1 Bidders are hereby advised that the SABC is not committed to any course of action as a result of its issuance of this BID and/or its receipt of a bid in response to it. In particular, please note that the SABC may:
- 15.2 change all services on bid and to have Supplier re-bid on any changes.
- 15.3 reject any bid which does not conform to instructions and specifications issued herein
- 15.4 disqualify bids after the stated submission deadline
- 15.5 not necessarily accept the lowest priced bid
- 15.6 reject all bids, if it so decides
- 15.7 award a contract in connection with this bid at any time
- 15.8 award only a portion as a contract
- 15.9 split the award of the contract to more than one Supplier
- 15.10 make no award of a contract.

Kindly note that SABC will not reimburse any Bidder for any preparation costs or other work performed in connection with this bid, whether or not the Bidder is awarded a contract.

END OF DOCUMENT B

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FACILITIIES

DOCUMENT C

QUESTIONNAIRE TO BE COMPLETED WHEN BIDDING

If the information required in respect of each item cannot be inserted in the space provided, additional information may be provided on a separate sheet of paper with a suitable reference to the questionnaire number concerned.

1.	registration reference number. (Attach full CSD profile)	
2.	Have your company been issued with a SARS Compliance Status PIN.	
3.	If yes, please provide PIN number. The provision of the PIN will be construed as your permission to SABC Procurement to access your tax status on-line.	
4.	Are you registered in terms of section 23(1) or 23(3) of the Value-added Tax Act, 1991 (Act 89 of 1991)?	
5.	If so, state your VAT registration number and original current tax clearance certificate to be submitted	
6.	Are the prices quoted fixed for the full period of contract?	
7.	Is the delivery period stated in the bid firm?	
8.	What is the address in the Republic of South Africa where an item of the type offered by you may be inspected preferably under working conditions? (Where Applicable)	

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What is the approximate value of stock in the Republic of South Africa for this particular item? (If required).	
10. Where are the stock held?	
11. What facilities exist for servicing the items offered?	
12. Where are these facilities available?	
13. What are the names and addresses of the factories/suppliers where the supplies will be manufactured and may be inspected, if required?	

END OF DOCUMENT C

^{*} ALSO INDICATE WHICHEVER IS NOT APPLICABLE

MIXING CONSOLI FACILITIES

2.0

2.6



DOCUMENT D

SBD-4 - DECLARATION OF INTEREST

- 1.0 Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed

- and submitted with the bid.

 2.1 Full Name of bidder or his or her representative:

 2.2 Identity Number:

 2.3 Position occupied in the Company (director, trustee, shareholder²):

 2.4 Company Registration Number:

 2.5 Tax Reference Number:
- 2.6.1. The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / personnel numbers must be indicated in paragraph 3 below.

VAT Registration Number:



FACILITIIES

1"State"	means _
Siale	means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7	Are you or any person connected with the bidder presently employed by the state?	YES / NO
2.7.1	If so, furnish the following particulars:	
	Name of person / director / trustee / shareholder/ member:	
	Name of state institution at which you or the person connected employed	to the bidder is
	Position occupied in the state institution:	
	Any other particulars:	
2.7.2	If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the state?	YES/NO

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

If yes, did you attached proof of such authority to the bid

2.7.2.2 If no, furnish reasons for non-submission of such proof:

2.7.2.1

YES/NO

RFP Title: TURNKEY SOLUTION: SUPPLY, DELIVERY, INSTALLATION& CONFIGURATION OF MIXING CONSOLES, PERIPHERALS& TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT



FACILITIIES

2.8	Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?	YES / NO
2.8.1	If so, furnish particulars:	
2.9	Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?	YES / NO
2.9.1	If so, furnish particulars.	
2.10	Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?	YES/NO
2.10.1	If so, furnish particulars.	
2.11	Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? If so, furnish particulars:	YES/NO
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RFP MIXI	der Number: RFP/I Title: TURNKEY S NG CONSOLES, F ILITIIES	SOLUTION: SUPPLY, DEL	IVERY, INSTALLATION& CO CAL FURNITURE FOR TSHW	ONFIGURATION OF SAI VANE EDIT SUIT
3.0	Full details	of directors / trustees	s / members / sharehold	ers.
I Name		Identity Number	Personal Tax Reference Number	State Employee Number
4.0	DECLARATI I, THE UNDEF	ON RSIGNED (NAME)		
	ABOVE IS CO	RRECT. I ACCEPT T T ME IN TERMS	ON FURNISHED IN PA HAT THE STATE MAY I OF PARAGRAPH 23 OULD THIS DECLARA	REJECT THE BID OR OF THE GENERAL
	Signature		Date	
	Position		 Name	of bidder

END OF DOCUMENT D

Title: TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

DOCUMENT E

TECHNICAL SPECIFICATION: TURNKEY SOLUTION FOR :SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

1.0 BACKGROUND

Currently, the SABC's principal activities comprise of television and radio broadcasting utilising 19 radio stations and 5 television channels. The launch of SABC channels on the DTT/DTH platform is a strategically critical project for the SABC which not only positions the SABC as a multi-channel, multi-platform content provider operating in the digital domain but also provides consumers with more choice with free-to-air services and thus providing an opportunity to aggregate revenue through advertising and sponsorships.

The SABC is the process of refurbishing the Tshwane Radio Edit Facilities .These studios were built a long time ago and will be undergoing a facelift in terms of studio equipment. In ensuring that the SABC delivers on its mandate, this project is currently being implemented for radio editing facilities located in Tshwane. These facilities will be fitted with the new broadcast technical equipment and technical furniture.

Therefore, the SABC requires a suitably qualified service provider/s to submit proposals for the Turnkey Solution for Supply, Delivery, Installation & Configuration of Mixing Consoles, broadcast peripheral equipment and technical furniture for 6 radio edit facilities for SABC Tshwane.

2.0 SABC REQUIREMENTS AND SCOPE OF SERVICE

Through this RFP, the SABC require the following outcomes:

- **2.1** SABC requires the supply, delivery, installation ,wiring, configuration and commissioning of digital audio mixing consoles, broadcast peripheral equipment and technical furniture for six radio edit suites
- **2.2** Training will be required for Technicians and End users, on the new studio equipment, and supporting infrastructure.
- **2.3** This project will enhance the drive to provide quality through modern technology. 3 x Drama, 3 x News & Current affairs are an excellent educational vehicle to highlight social values

3. SCOPE OF SERVICES AND TECHNICAL SPECIFICATIONS (Technical equipment and technical furniture)

- The 6 x radio edit suites will have to be connected to the radio main control DHD router using dante AoIP interface, the bidder will provide the CAT 5e cables and install it and establish communication.
- It is the responsibility of the manufacturer to design the technical furniture with the required support frames, structures and dimensions with input from the SABC in terms of finishes. The

Title: TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

- manufacturer must also provide the SABC with technical drawing in both AutoCAD and PDF for reference and records.
- The supplier will need to provide technical wiring diagrams as well in AutoCAD and PDF for approval and referencing purposes.

The wiring of the technical equipment will follow the SABC's standards in section 4.0

3.1 Bidders are requested to respond to the tender in the following format:

- **3.1.1** A point-by-point response is required, i.e. a comment for each point or paragraph that is associated with the numbering should be made.
- **3.2.1** The response to technical requirements must state "Comply" or "Non-Comply." The bidder must specify how the system/product makes provision for each aspect as stated below, including the page number referenced material to clarify the response.
- 3.3.1 A "Partially Comply" statement, non-response, or response without detail will be seen as "Non-Compliant".

4.0 DETAILED REQUIREMENTS

MIXING CONSOLES			
Item Description Quantity(
1. Interface	Motorized Faders	8x	
	Mic/Line Input	2x	
	analogue Inputs	8x	
	analogue outputs	8x	
	AES/EBU inputs)	4x	
	AES/EBU outputs	4x	
	Dante connection to main control		
	Ethernet connection & SNMP		
	Auxiliary	2x	
	Level indicator panel		
	Mix minus facility		
.2 Synchronisation	Word-clock input and internal generator		
	Support sample rates: 48 kHz and 44.1 kHz		

Title: TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

PERIPHERALS				
Item No	Description	Quantity(total)		
1.	Pair of near field monitoring loudspeakers	6x		
2.	Microphones	7x		
3.	High quality microphone arms	7x		
4.	Broadcast Headphones	7x		
5.	Headphone amps	6x		
6.	CD players	6x		
7.	SD/USB Recorder/player	6x		
8.	RAG lights (RAG light controller)	6x		
9.	RAG lights	12x		
10	Telephone hybrid	6x		
10	32 inch LCD/LED TV (RCA Audio Output)	6x		
11	Stereo Audio Balancing unit(To balance the TV's audio)	6x		
12	Studio Clock	6x		
13	26 way Analogue half normalised Jackfield	3x		
14	Ten 1/2inch patch cords	3x		

WIRING (see drawing ST29323 and ST29324)

- All cables shall follow designated routes and be grouped and tied at regular intervals.
- Cable looms shall be orderly and tidy.
- In negotiating 90 degree bends, the minimum bending radius for each cable type must be observed.
- Where cables enter or exit cable trays, trunking etc. adequate measures shall be taken to protect such cable from damage by sharp metal lips, burred metal and so forth.
- Content (audio video etc.), time code, control and power wiring looms shall wherever possible
 be separated. Cable looms running in close proximity to power and time code looms shall in
 particular be kept to a minimum.
- All cables must be uniquely identified at each end by a cable number, Allocation of cable numbers shall be agreed in advance with SABC Studio Technology with the cable prefixes defined table below

Title: TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

Signal Type	Prefix	Boot Colour	Comments
Analogue Video	v	Red	X = R, G, B, S, Y, U or V and n = 0-9
Component Analogue Video	VnnnX	Red, Green, Blue	
SDI Video	DV	Green	
HD SDI Video	HV	Blue	
3G SDI	3V	White	
Pulse (Sync / Tri-Level Sync)	P	Black	
Analogue Audio	A	N/A	
Digital Audio	DA	N/A	AES, SPDIF etc.
Control	CK	N/A	
Communications (Comms)	I	N/A	
ISDN	M	N/A	
Multimedia	D	N/A	Video + Audio + Data
Network/Data	D	N/A	
ASI (Asynchronous Interface)	AC	N/A	
AC Power	DC	N/A	
DC Power	RF	N/A	

Fibre Cable:

Signal Type	Prefix	Boot Colour	Comments
Fibre Audio	FA	N/A	
Fibre Video	FV	N/A	
Fibre Data	FD	N/A	

TECHNICAL FURNITURE

- Customized furniture that will fit in the Audio Mixing console.
- Corian table with the control surface (Fader modules) sunk in on the top.
- The wood needs to be supported by an anodized steal frame for added strength and durability.
- The desk must be ergonomically functional i.e a chair can slide in underneath and buttons reachable.
- Where hotspots are identified in a Control desk, appropriately sized black anodized aluminium ventilation grilles shall be fitted to enable heat to escape.
- All cables within a control desk shall be loomed to and from appropriately sized slotted cable trays or trunking with a fitted cover. Cables must be grouped and tied together.
- Control desks shall incorporate a tub under the operator control surface to accommodate cables routed to and from control panels etc. IEC power rails and the rear ends of surface mounted control panels.
- Whereas various materials are acceptable for desk construction, subject to SABC approval, all units should be designed to last for at least ten years in a high traffic environment that may include people sitting on the work surface, heavy items being temporarily placed on it for certain productions, lateral bumps and knocks.

Bidders to provide a detailed response in accordance with the below mentioned requirements and the bidder must comply with all requirements presented below:

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FURNITURE FOR TSHWANE EDIT SUIT FACILITIES

Bidder to substantiate their solution against the below mentioned requirements, stating which part of the solution satisfies the criteria

Title	Requirement Bidder to include and price of maintenance plan and spares holding Failure to submit OEM letter for the mixing consoles which is mandatory means that the bidder will not be evaluated further Failure to submit OEM letter for the peripherals which is mandatory means that the bidder will not be evaluated further	Compliance response page reference (as reference to evidence/brochure)(The quotation is not considered to be a reference)	Comply/ Non- comply	Max Points
1.1. Mixing Consoles Interface	 8 x Faders = 8 Points 2 x Mic = 2 Points 4 x Analogue outputs (Masters) = 4 Points 2x Auxiliaries = 4 Points 4 x Analogue inputs = 4 Points 4 x AES/EBU inputs)= 4 Points 4 x AES/EBU outputs= 4 Points Dante interface with 4ch/4ch built-in = 4 Points 3-band full parametric equalizers, subsonic filter, dynamics, limiter, delay for all 8 fader channels, mono or stereo=4 Points Internal tone generator= 2 Points Built-in Talkback microphone =2 Points Built-in PFL/Talkback speaker =2 Points Ethernet connection & SNMP= 2 Points Level indicator panel= 4 Points Mix minus facility= 4 Points Integrated routing matrix= 4 Points 			58

1.2 Link to Main Control	Dante connection =10 Points	10
1.3. Synchronisati on	Word-clock input and internal generator=5 Points Support sample rates: 48 kHz and 44.1 kHz=5 Points	10
1.4 Peripherals	 6 x Pair of near field monitoring loudspeakers Active speakers =5 Points Rated output 20W= 1 Unit: 4" full range=1 Frequency response: 70 Hz - 15k Hz=1 Sound Pressure Level: 85dB / W (1m)=1 Maximum SPL: 98dB=1 	10
	 6 x Microphones Dynamic Microphone (Studio Microphone)=2 Points Cardioid=2 Points 3 - pin XLR connector=2 Points 	6
	 6 x High quality microphone arms Adjustable friction joints= 2 Points Wiring concealed by tubes and joints=2 Points Open-ended cable tails=2 Points 	6

6 x Headphones	12
 Not foldable=4 Points Frequency range: 10Hz – 25kHz=2 Points 	
 Connectors: ¼" Stereo jack/plug=2 Points Acoustical Principle Closed=2 Points 	
Replaceable ear pads=2 Points	
6 x Headphone amps	8
2 outputs=2 Points1 input=2 Points	
Volume control for each output= 2 Points	
Rack Mounted= 2 Points	
6 x CD players	5
• AES out = 2 Points	
Balanced Analogue out= 2 Points	
• Fader start= 1	
6 x SD/USB Recorder/player	2
• AES i/o/p =1	
Balanced Analogue i/o/p =1	
6 x RAG lights (RAG light controller	2
• LED Rag Lights= 2 Points	

	6 x Clocks	10
	Sync to an NTP source= 4 Points	
	Powered via PoE=4 Points	
	Display time in 24 hours format=2 Points	
	6 x Telephone hybrid	6
	One line= 2 Points	
	Front panel send and receive audio metering =2 Points	
	Balanced Analogue I/O =2 Points	
	6 x 32 inch LCD/LED TV	5
	• Line output =5 points	
1.5	AoIP - Cat 5e=2 Points	28
Wiring	Digital Audio cable -3 core cable=2 Points	
	Analog Audio -3 core cable=2 Points	
	Power -3 core cable = 2 Points	
	Jackfields X3 =3 Points	
	Optic fibre to connet to RMC DHD router=2 Points	
	Cable connectors=2 Points	
	Cable boots= 2 Points	
	Cable labels=2 Points	
	Wiring drawings=5 Points	
	Cable trunking=2 Points	
	Cable sock=2 Points	

1.6	Customized furniture that will fit in the Audio Mixing console =7 Points	50
Technical Furniture	 Corian table with the control surface (Fader modules) sunk in on the top = 5 Points 	
	 The wood needs to be supported by an anodized steal frame for added strength and durability =5 Points 	
	 The desk must be ergonomically functional i.e a chair can slide in underneath and buttons reachable = 4 Points 	
	 Where hotspots are identified in a Control desk, appropriately sized black anodized aluminum ventilation grilles shall be fitted to enable heat to escape = 5 Points 	
	 All cables within a control desk shall be loomed to and from appropriately sized slotted cable trays or trunking with a fitted cover =2 points 	
	 Cables must be grouped and tied together = 2 Points Control desks shall incorporate a tub under the operator control surface to accommodate cables routed to and from control panels etc. IEC power rails and the rear ends of surface mounted control panels = 5 	
	points	
	 Whereas various materials are acceptable for desk construction, subject to SABC approval, all units should be designed to last for at least ten years in an high traffic environment that may include people sitting on the work surface, heavy items being temporarily placed on it for certain productions, lateral bumps and knocks =5 Points Provide graphical illustrations of previous work completed =10 Points 	
1.7	Training Plan	10
Training	Technical training to be provided to four technicians =5 Points	
	Operational training to be provide to six Operators = 5 Points	
Total		238

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4.1 Pricing Breakdown Model

- 4.1.1 Bidders must provide a detailed cost breakdown by pricing all items for the delivery of <u>a total solution</u> as per the specification. All deviations should be stipulated as options with the indicative unit prices.
- 4.1.2 All hardware, software and licenses, installation, integration, training and support etc. must be specified, broken down into individual elements on a Bill of Materials (BOM) and the pricing of each, specified on hard copy (paper copy) and in soft copy (Excel format)
- 4.1.3 Bidder to include and price of maintenance plan and spares holding
- 4.1.4 Supplier must provide the product specifications of the hardware and software of the items priced in the BOM
- 4.1.7 Bidders must submit unit and total pricing in SA Rands (Excluding VAT and Including VAT), and where applicable, use the Foreign currency rate below to calculate the Rand Value, Use Annexure C to indicate the total amount subject to exchange rate variation.

USD= 16, 74 GBP= 19,84 EURO =22,22

4.2 Project Implementation and Management

- 4.2.1 Project implementation plan
- 4.2.1.1 All additional/unforeseen cabling and interface peripherals to the SABC infrastructure required must be part of the installation cost
- .4.2.1.2 It is a requirement that the successful bidder supply the SABC with detailed technical design/drawings of the systems that will result in a fully functional and operational solution (These drawings need to be agreed and signed off by SABC)
- 4.2.1.3The bidder in consultation with the SABC technical team will adapt the technical design considering the existing SABC infrastructure
- 4.2.1.4 Project stakeholders need to be consulted and considered in the implementation of the project due to "live on-air," broadcast and production environment
- 4.2.1.5The SABC "Installation Standards Document" is the standard for SABC installations. It will be the standard used for wiring and must be adhered to; failure to comply will prevent "Racking and Cabling" sign-off. As this is mandatory, the Installation Standards Document will be made available upon request to all interested bidders
- 4.2.1.6 An installation plan and the schedule is required as part of the tender, this dates must be reflected from the date of issue of the purchase order until handover. Response to be in hard copy (A3) and in MS Projects 2007 format.
- 4.2.1.7 During the testing period, support will be required from the service provider.

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4.2.2 Commissioning documentation

4.2.2.1 Commissioning documentation will be a requirement and must be agreed to by both the vendor and the SABC technical team before full system implementation (Technical and end user- operations). This documentation shall include technical specifications and installations sign-off functionality tests and sign-off and operational end-user sign-off.

5.0 GENERAL CONDITIONS

The following should be noted by interested parties:

- Intellectual property and ownership of all materials and products developed in the execution of the contract will be vested in SABC.
- Materials and products may not be made available to any unauthorized person or institution or sold for profit without prior written consent from SABC.
- On completion or termination of the agreement, all materials and products must be handed over to SABC.
- No information concerning the tender or award of the tender may be made available by the bidder to other parties without prior consultation and written approval from SABC.
- All copyright and intellectual property rights that may result as a consequence of the work to be performed shall reside with SABC and the service provider shall be required to sign an agreement of confidentiality.
- SABCs' (general conditions of bid, contract and order) shall be applicable to this bid.
- The service provider shall be required to conclude and sign a Service Level Agreement (SLA) or support contract after the appointment.

5.1 CONTRACTUAL OBLIGATION

- All prices indicated in the quotation must remain fixed for the project and subject to price negotiations for the duration of the contract.
- The service provider's quotation must also provide sufficient detail in terms of various cost items such as total "man" hours and daily rates for the project team.
- In the case of the service provider using sub-contractors, the former will be responsible for ensuring delivery of services from any such sub-contractors and for making any payments to such sub-contractors.
- Bidder to include and price of maintenance plan and spares holding

6.0 ABSENCE OF OBLIGATION & CONFIDENTIALITY

No legal or other obligation shall arise between the service provider and SABC LOC unless/until both parties have signed a formal contract.

The contract and assembly site is at SABC Tshwane, 1059 Francis Baard Street, Hatfield, Pretoria. The area will be accessible from the main entrance on the ground floor.

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7.0 CONTRACT WORKS AREA

- The Contractor shall confine his activities to the Contract Works site and the access route to this site.
- A list of names of working staff and ID proof will be submitted to the SABC. Workers will wear clothing clearly identifying the supplier.
- The site area is inside a broadcasting environment, therefore care should be taken to reduce noise and dust when executing the work.

8.0 WORKMEN AND SUPERVISION ON SITE

- **8.1** The Contractor shall be held responsible for the conduct of his employees and the conduct of his sub-contractor's employees for the full duration of the Contract Works.
- **8.2** The contractor shall be appointed in terms of the **SABC H&S** requirements and the supervisor will be responsible for the enforcement of the H&S provisions.

9.0 Evaluation Criteria

- **9.1** Bidders should note that only bidders who met the **Mandatory Criteria** of the bid shall be evaluated further for **Technicality**
- **9.2** Responses will be evaluated using a predetermined set of evaluation criteria. The evaluation criteria is designed to reflect the SABC's requirements in terms of identifying a suitable service provider and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.
- **9.3** During the evaluation process, the SABC may require a bidder's representative to answer questions with regard to the proposal and/or require certain bidders to make a formal presentation to the evaluation team.

9.4 Technical Evaluation

- 9.4.1 The tender submission will be technically evaluated out of a **threshold of 238 for** (phase 1), should the bidder/s not meet the required points, and they will be disqualified and will **not** qualify for further evaluation.
- 9.4.2 The tender submission (phase 2) will be technically evaluated out of a minimum 63 and maximum of 80
- 9.4.3 All bidders achieving less than the set threshold will be declared non-responsive and therefore will not continue forward for evaluation of BBBEE & Price Preference.

9.5 Objective Criteria

- 9.5.1 The SABC reserves the right not to award a tender to any bidder whose financial health, based on its submitted audited financial statements, is not sound.
- 9.5.2 The SABC further reserve the right not to award this tender to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.

9.6 Technical Evaluation Criteria

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The evaluation is based on functionality, which will be evaluated using the following criteria and points:

Phase 1:

Evaluation	Evaluation Criteria	Max
Area		Points
Compliance to Technical Specification	Complete compliance with the technical specifications for the Digital Audio Mixing Consoles, Broadcast Peripherals and Technical Furniture as detailed in section 2 of the the RFP document Compliance with the technical specifications as detailed in the tender document: • Interface=58 points • Link to Main Control= 10 Points • Synchronization=10 Points • Peripherals= 72 • Wiring=28 • Training= 10 Provide full details of the proposed product. As per adherence to Technical Furniture specifications and finishes =40 points Provide graphical illustrations of previous work completed =10 points Non-compliance with any of the above = 0 points Bidder to submit brochures with the list of specifications for the proposed equipment	238
Total		238

- 9.6.1 The above-mentioned functional criteria has **a threshold of 238**, indicating that all that the requirements must be complied with.
- 9.6.2 Should the bidder not meet the threshold set, they will be deemed non-compliant with the above criteria and they will be disqualified and not be evaluated further.

Phase 2:

Evaluation Area	Evaluation Criteria	Min Points	Max points
Delivery, Installation	Clearly indicate the delivery lead time from supplier		
& Configuration	after placing of order:		
	 4 – 6 Weeks = 15 points 	10	15
	• 7 – 10 Weeks = 10 points		
	 More than 10 Weeks = 0 points 		
Project Plan including	A detailed Project Plan (e.g. GANTT chart) including		
Method Statement	method statement that responds to the Scope of Work		
	and outlines the proposed solution.		
	 Project plan must include the list of activities to 	20	20
	successfully complete the implementation of	20	20
	the Mixing Consoles =5 points		
	 Period of installation and configuration= 5 		

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Evaluation Area	Evaluation Criteria	Min Points	Max points
	points - Period of commissioning = 5 points - Period for testing and handover = 5 points Non-compliance with all the above = 0 points		
Track record	Bidders are required to demonstrate their experience in the delivery of works aligned to this RFP document (Section 2) by providing valid reference letters containing all the required information referenced in in Annexure A of the RFP document(See referenced letter template) for successfully completed projects. The Reference Letter must meet the following: • Be on a client's business letterhead and must be signed with contactable and valid email	3	5
	address Reference letters for 3 - 5 Successfully Completed projects = 5 points Reference letters for 2 Successfully Completed projects = 3 points (If the reference does not confirm the projects completed by the bidder within 24hrs after the due diligence email is sent, the bidder will lose the points)		
Qualifications	The service provider should have certified (OEM Trained) technicians/engineers on the product quoted, who will provide maintenance and support. (provide relevant certified qualifications): = 10 points Submit the CV's, including relevant experience and qualifications of the proposed project implementation team = 5 points	15	15
Warranty (upon commissioning)	Clearly specify the duration of the warranty: Standard warranty (Equipment 12 months, technical furniture12 months) with no financial implication to the SABC= 5 points Standard warranty (Equipment 12 months, technical Furniture12 months) with financial implication to the SABC= 0 points Extended warranty (Equipment, technical furniture) with no financial implication to the SABC = 10 points Extended warranty (Equipment, technical furniture)	10	15
	Extended warranty (Equipment, technical furniture) with financial implication to the SABC, plus corrective		

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Evaluation Area	Evaluation Criteria	Min Points	Max points
	action information = 5 points		
Training	 Provide details of the training plan offered and the financial implications to the SABC Training with no financial implication = 10 points Training with financial implication =5 points 	5	10
Total		63	80

Bidders who obtain less than **minimum threshold of 63 points out of a maximum 80 points** will be declared non-responsive and will be eliminated from further evaluation.

Phase 3: Preference Evaluation

BBBEE and Price

As the tender price is estimated to be **less than R50 million**, the tender responses will be evaluated on the **80/20** point system

9.7 Financial Stability (where applicable)

- 9.7.1 The financial stability evaluation is used to assess the financial risk of the shortlisted bidders. (where applicable)
- 9.7.2 Respondents are required to submit their audited financial statements for the past 3 years with their Proposal/Bid in order to enable the SABC to establish financial stability as follows:-

Area	Assessment Criteria
Financial	Bidders financial due diligence will be assessed based on
Due	submitted audited financial statements using financial
Diligence	ratios. (where applicable)

END OF DOCUMENT E

Title: TURNKEY SOLUTION FOR: SUPPLY, DELIVERY, INSTALLATION AND CONFIGURATION OF MIXING CONSOLES, PERIPHERALS AND TECHNICAL FURNITURE FOR TSHWANE EDIT SUIT

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DOCUMENT F

CONFIDENTIALITY

All information related to this bid both during and after completion is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from the service which is either directly or indirectly related to the SABC, written approval to divulge such information will have to be obtained from SABC.

The bidders must ensure that confidential information is: maintained confidential; not disclosed to or used by any unauthorised person; so as to prevent any disclosure or unauthorised use with at least the standard of care that bidders maintain to protect their own confidential information; only used for the purpose of considering and responding to this RFP; and not reproduced in any form except as required for the purpose of considering and responding to this bid. Bidders must ensure that: access to confidential information is only given to those of its partners, officers, employees and advisers who require access for the purpose of considering and responding to this RFP; and those partners, officers, employee and advisers are informed of the confidential information section and keep that information confidential. This bid remains at all times the property of the SABC. No rights other than as provided in this bid and in respect of the confidential information are granted or conveyed to bidder/s

NAME OF BIDDER:	
PHYSICAL ADDRESS:	
Bidder's contact person:	Name:
	Telephone:
	Mobile:
	Fax
	E-mail address:

END OF DOCUMENT F

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DOCUMENT G

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

1.0 GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the **80/20** system for requirements with a Rand value less R50 million (all applicable taxes included).
- 1.2 The value of this bid is estimated to less R50 million (all applicable taxes included) and therefore the.......80/20........system shall be applicable.
- 1.3 Preference points for this bid shall be awarded for:
 - (a) Price; and
 - (b) B-BBEE Status Level of Contribution.
 - 1.3.1 The maximum points for this bid are allocated as follows:

		POINTS
1.3.1.1	PRICE	80
1.3.1.2	B-BBEE STATUS LEVEL OF CONTRIBUTION	20

Total points for Price and B-BBEE must not exceed 100

- 1.4 Failure on the part of a bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.5 The SABC reserves the right to require of a bidder, either before a bid is adjudicated or

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at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SABC.

2.0 DEFINITIONS

- **2.1** "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- **2.2 "B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad -Based Black Economic Empowerment Act;
- 2.3 "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- **2.4** "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- **2.5 "Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- **2.6** "comparative price" means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- **2.7** "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract:
- **2.8** "**contract**" means the agreement that results from the acceptance of a bid by an organ of state;
- **2.9** "**EME**" means any enterprise with annual total revenue of R10 million or less as per the Amended Codes of Good Practice (COGP).
- 2.10 "Firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- **2.11** "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and

useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;

- **2.12** "non-firm prices" means all prices other than "firm" prices;
- **2.13** "person" includes a juristic person;
- 2.14 "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- **2.15** "sub-contract" means the primary contractor's assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- **2.16** "**total revenue**" bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.17 "trust" means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- **2.18** "**trustee**" means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

3.0 ADJUDICATION USING A POINT SYSTEM

- 3.1 The bidder obtaining the highest number of total points will be awarded the contract.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts;
- **3.3** Points scored must be rounded off to the nearest 2 decimal places.
- 3.4 In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- 3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

4.0 AWARDED FOR PRICE

5.0

5.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

6.0 Points awarded for B-BBEE Status Level of Contribution

6.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0

7.0 BID DECLARATION

7.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

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8.0	B-BBEE	STATUS	LEVEL	OF	CONTRIBUTION	CLAIMED	IN	TERMS	OF
	PARAGR	APHS 1.3.	1.2 AND 5	5.1					

8.1 B-BBEE Status Level of Contribution:..... =(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by means of a B-BBEE affidavit or certificate issued by a Verification Agency accredited by SANAS.

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9.0		SUB-CONTRACTING
9.1		Will any portion of the contract be sub-contracted? YES / NO (delete which is not applicable)
9.1.1		If yes, indicate:
	(i)	what percentage of the contract will be subcontracted?%
	(ii)	the name of the sub-contractor?
	(iii)	the B-BBEE status level of the sub-contractor?
	(iv)	whether the sub-contractor is an EME? YES / NO (delete, which is not applicable)
10.0		DECLARATION WITH REGARD TO COMPANY/FIRM
10.1 10.2 10.3 10.4		Name of company/firm: VAT registration number: Company registration number Type Of Company/ Firm - [Tick applicable box] Partnership/Joint Venture / Consortium One person business/sole propriety Close corporation Company (Pty) Limited
10.5		Describe Principal Business Activities
10.6		Company Classification - [Tick applicable box]

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	☐ Supplier
	☐ Professional service provider
	Uther service providers, e.g. transporter, etc.
10.7	Total number of years the company/firm has been in business?

- 10.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
 - (i) The information furnished is true and correct;
 - (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
 - (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the SABC that the claims are correct;
 - (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the SABC may, in addition to any other remedy it may have;
 - a) disqualify the person from the bidding process;
 - recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - e) forward the matter for criminal prosecution

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WITNE	VITNESSES:					
1.						
2.		SIGNATURE(S) OF BIDDER(S)				
		DATE:				
ADDRI	ESS:					

END OF DOCUMENT G

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DOCUMENT H

SBD 8

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- **1.0** This Standard Bidding Document must form part of all bids invited.
- 2.0 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3.0 The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- 4.0 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?	Yes	No 🗌
	(Companies or persons who are listed on this Database were		
	informed in writing of this restriction by the Accounting		
	Officer/Authority of the institution that imposed the restriction		
	after the <i>audi alteram partem</i> rule was applied).		
	The Database of Restricted Suppliers now resides on the		
	National Treasury's website (<u>www.treasury.gov.za</u>) and can		
	be accessed by clicking on its link at the bottom of the		
	home page.		
4.1.1	If so, furnish particulars:		

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	Item	Question	Yes	No
	4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and	Yes	No
		Combating of Corrupt Activities Act (No 12 of 2004)?		
		Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by		
		clicking on its link at the bottom of the home page.		
	4.2.1	If so, furnish particulars:		
	4.3	Was the bidder or any of its directors convicted by a court of law		No
		(including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?		
	4.3.1	If so, furnish particulars:		1
	4.4	Was any contract between the bidder and any organ of state	Yes	No
		terminated during the past five years on account of failure to perform on or comply with the contract?		
	4.4.1	If so, furnish particulars:		
CER	TIFICA	ATION		
CER	TIFY 7	DERSIGNED (FULL NAME) THAT THE INFORMATION FURNISHED ON THIS DECLARATED CORRECT.	 ION FO	ORM IS
		THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, I AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FA		N MAY
	nature	Date		
 Pos	ition	Name of Bidder		

END OF DOCUMENT H

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DOCUMENT I

SBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1.0 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- 2.0 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *pe* se prohibition meaning that it cannot be justified under any grounds.
- 3.0 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4.0 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5.0 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:
- ¹ Includes price quotations, advertised competitive bids, limited bids and proposals.
- ² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for SABCs who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

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CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid RFP *No. RFP/RBR/2020/24* in response to the invitation for the bid made by:

South African Broadcasting Corporation SOC Limited "SABC"

do	hereby	make	the	following	statements	that	I	certify	to	be	true	and	complete	in	every
res	pect:														
	rtify on	hohalf	of.										th	ot.	

(Name of Bidder)

- 1. I have read and I understand the contents of this Certificate:
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;

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- (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
- (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- ³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
 - 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder

END OF DOCUMENT I

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DOCUMENT J

ACCEPTANCE OF CONDITIONS OF BID

By signing the BID document, the Bidder is deemed to acknowledge and accept that all the conditions governing this BID, including those contained in any printed form stated to form part thereof and SABC Limited will recognize no claim for relief based on an allegation that the Bidder overlooked any such condition or failed properly to take it into account for the purpose of calculating bided prices or otherwise.

SIGNED at		_ this	day
of2	020.		
NAME OF COMPANY			
NAME OF THE SIGNATORY (IES)			
CAPACITY:			
Are you authorised to sign on behal	If of the company (YES/NO)	
WITNESSES :			
2			
		BID	DER

END OF DOCUMENT J

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ANNEXURE A: REFERENCE LETTER TEMPLATE

The Bidder is required to use the attached reference letter template to obtain clear and easily verifiable references in response to the bid requirements.

This reference letter format is not to be completed by the bidder, but it is to be completed by the clients of the bidder who is bidding for this project giving reference to their level of the service rendered in either their current or previous project. The reference letter must be completed on the letterhead of the clients of the bidder and not the bidder.

REFERENCE LETTER FORMAT					
Reference Letterhead					
Reference Legal Name					
. ,,	Name of the company you are giving reference about				
Bid Number / Reference Number					
Bid / Project Description:					
Describe the Contract / Project wo	ork and/or Service	e the above company prov	ided to your organisation		
Project / Contract period (start date)					
Project / Contract period (end date)					
Service period (start date)					
Service period (end date)					
Project / Contract Cost					
Please rate the above bidder comments / details:	according to the	tollowing Criteria by tic	cking column and providing		
Criteria		Meets requirements	Exceeds requirements		
Completed similar projects					
Overall Impression / Satisfaction with bidder					
Completed by:					
Signature:					
Company Name:					
Position:					
Contact Telephone Number:					
Date:					

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ANNEXURE B

SBD 6.2

DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS

This Standard Bidding Document (SBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed in the Preferential Procurement Regulations, 2011, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

- 1. General Conditions
- 1.1. Preferential Procurement Regulations, 2011 (Regulation 9) makes provision for the promotion of local production and content.
- 1.2. Regulation 9.(1) prescribes that in the case of designated sectors, where in the award of bids local production and content is of critical importance, such bids must be advertised with the specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. Where necessary, for bids referred to in paragraph 1.2 above, a two stage bidding process may be followed, where the first stage involves a minimum threshold for local production and content and the second stage price and B-BBEE.
- 1.4. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.

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1.5. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where

- x is the imported content in Rand
- y is the bid bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.jsp at no cost.

- 1.6 A bid may be disqualified if -
 - (a) this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted as part of the bid documentation; and
 - (b) the bidder fails to declare that the Local Content Declaration Templates (Annex C, D and E) have been audited and certified as correct.
- 2. Definitions
- 2.1. "bid" includes written price quotations, advertised competitive bids or proposals;
- 2.2. "bid price" price offered by the bidder, excluding value added tax (VAT);
- 2.3. "contract" means the agreement that results from the acceptance of a bid by an organ of state;

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2.4. "designated sector" means a sector, sub-sector or industry that has been designated by the Department of Trade and Industry in line with national development and industrial policies fo local production, where only locally produced services, works or goods or locally manufacture goods meet the stipulated minimum threshold for local production and content:

- Department of Trade and Industry in line with national development and industrial policies for local production, where only locally produced services, works or goods or locally manufactured goods meet the stipulated minimum threshold for local production and content; 2.5. "duly sign" means a Declaration Certificate for Local Content that has been signed by the Chief Financial Officer or other legally responsible person nominated in writing by the Chief Executive, or senior member / person with management responsibility(close corporation, partnership or individual). 2.6. "imported content" means that portion of the bid price represented by the cost of components. parts or materials which have been or are still to be imported (whether by the supplier or its subcontractors) and which costs are inclusive of the costs abroad (this includes labour or intellectual property costs), plus freight and other direct importation costs, such as landing costs, dock duties, import duty, sales duty or other similar tax or duty at the South African port of entry: 2.7. "local content" means that portion of the bid price which is not included in the imported content, provided that local manufacture does take place; 2.8. "stipulated minimum threshold" means that portion of local production and content as determined by the Department of Trade and Industry; and 2.9. "sub-contract" means the primary contractor's assigning, leasing, making out work to, or employing another person to support such primary contractor in the execution of part of a project in terms of the contract. 3. The stipulated minimum threshold(s) for local production and content (refer to Annex A of SATS 1286:2011) for this bid is/are as follows: Description of services, works or goods Stipulated minimum threshold

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	%
 Does any portion of the services, w 	orks or goods offered
have any imported content?	
(Tick applicable box)	
YES NO	
	e used in this bid to calculate the local content as prescribed must be the rate(s) published by SARB for the specific nent of the bid.
The relevant rates of exchange information	is accessible on www.reservebank.co.za.
Indicate the rate(s) of exchange against the of SATS 1286:2011):	e appropriate currency in the table below (refer to Annex A
Currency	Rates of exchange
US Dollar	
Pound Sterling	
Euro	
Yen	
Other	
NB: Bidders must submit proof of the SARI	B rate (s) of exchange used.
5. Were the Local Content Declaration correct?	n Templates (Annex C, D and E) audited and certified as
(Tick applicable box)	

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YES NO	
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5.1. If yes, provide the following particulars:	
(a) Full name of auditor:	
(b) Practice number:	
(c) Telephone and cell number:	
(d) Email address:	
(Documentary proof regarding the declaration will, when required, be submitted to the satisfacthe Accounting Officer / Accounting Authority)	ction of
6. Where, after the award of a bid, challenges are experienced in meeting the stipulated threshold for local content the dti must be informed accordingly in order for the dti to verify an consultation with the AO/AA provide directives in this regard.	
LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)	
LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)	
IN RESPECT OF BID NO.	
ISSUED BY: (Procurement Authority / Name of Institution):	

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NB		
		obligation to complete, duly sign and submit this declaration cannot be transferre- ternal authorized representative, auditor or any other third party acting on behalf of er.
dev Dec on I clos (c) I a pe	nplate elopr clarat Decla sing co below eriod	dance on the Calculation of Local Content together with Local Content Declaration es (Annex C, D and E) is accessible on http://www.thdti.gov.za/industrialment/ip.jsp . Bidders should first complete Declaration D. After completing ion D, bidders should complete Declaration E and then consolidate the information aration C. Declaration C should be submitted with the bid documentation at the date and time of the bid in order to substantiate the declaration made in paragraph v. Declarations D and E should be kept by the bidders for verification purposes for of at least 5 years. The successful bidder is required to continuously update ions C, D and E with the actual values for the duration of the contract.
I, th	e un	dersigned,(full names),
do ł	nereb	by declare, in my capacity as
		ne following:
(a)	T	he facts contained herein are within my own personal knowledge.
(b)	I	have satisfied myself that:
	(i)	the goods/services/works to be delivered in terms of the above-specified bid comply with the minimum local content requirements as specified in the bid, and as measured in terms of SATS 1286:2011; and
	(ii)	the declaration templates have been audited and certified to be correct.
para	nula (agrap	The local content percentage (%) indicated below has been calculated using the given in clause 3 of SATS 1286:2011, the rates of exchange indicated in bh 4.1 above and the information contained in Declaration D and E which has bee ated in Declaration C:

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	Bid price, excluding VAT (y)	R			
	Imported content (x), as calculated in terms of SATS 1286:2011	R			
	Stipulated minimum threshold for local content (paragraph 3 above)				
	Local content %, as calculated in terms of SATS 1286:2011				
If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above.					
The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.					
(d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.					
(e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data—that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 13 of the Preferential Procurement Regulations, 2011 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).					
_	SIGNATURE: DA	ATE:			
_	WITNESS No. 1 DA	ATE:			
	WITNESS No. 2 DA	ATE:			

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ANNEXURE C

TENDER PRICE SUMMARY

BREAKDOWN OF AN <u>ALL-INCLUSIVE</u> TENDER PRICE

Fixed Amount	(Duration of Contract)	R			
Variable Amount (Exc	hange Rate dependent)	R	@ R/USD= 16, 74 R/EURO=19, 84 R/GBP=22, 22		
		==========	====		
SUB TOTAL		R			
Add 15% Vat		R			
TOTAL TENDER AMOUNT		R			
BIDDER'S DETAILS:					
Name of Tenderer:					
Address:					
Telephone:					
Signature:					
Date:					

END OF THE REQUEST FOR PROPOSAL DOCUMENT