

REQUEST FOR PROPOSAL

LEASE OF KU BAND SATELLITE SPACE SEGMENT

RFP TITLE: RFP/TVO/2018/13

The SABC is inviting suitably qualified suppliers for the Lease of Ku Band Satellite Space Segment.

Tender documents can be downloaded from the SABC Website as well as the Treasury E-Tender Website, from the 12th February 2018

COMPULSORY BRIEFING SESSION:

Date: 20th February 2018

Venue: SABC Radio Park Entrance 2 or 4, K1 Auditorium

Time: 11:00

Closing Date: 12th March 2018 @ 12:00

For enquiries contact the Tender Office in Johannesburg: Lorna Martins at 011-7146527/4764 SABC - Radio Park, Henley Road, Auckland Park, Johannesburg, Email: tenderqueries@sabc.co.za



SOUTH AFRICAN BROADCASTING SABC SOC LIMITED

("the SABC")

BIDDERS ARE REQUIRED TO TREAT THE DETAILS OF THIS PROPOSAL AS CONFIDENTIAL

REQUEST FOR PROPOSAL (RFP)

RFP NUMBER: RFP/TVO/2018/13

RFP TITLE: LEASE OF Ku BAND SATELLITE SPACE SEGMENT

EXPECTED TIMEFRAME

| BID PROCESS | EXPECTED DATES | | |
|-----------------------------|--|--|--|
| Bid Advertisement Date | 12 th February 2018 | | |
| Compulsory briefing session | Date : 20 th February 2018 Venue : SABC Radio Park Entrance 2 or 4, K1 Auditorium Time : 11:00 | | |
| Bid Closing Date & Time | 12 th March 2018 @ 12:00 | | |
| Delivery Venue | SABC RADIO PARK | | |
| Contact details | Tender office at 011-714 6527/4764 tenderqueries@sabc.co.za | | |

The SABC retains the right to change the timeframe whenever necessary and for whatever The SABC retains the right to change the timeframe whenever necessary and for whatever reason it deems fit.

Bidders interested in participating must register their interest by providing company name, contact person, telephone, cell number and email address to the SABC Tender Office, please indicate RFP number on the subject line. This will ensure that any addenda and clarification to this bid are communicated to all participants.

The SABC no longer sells its tender documents. PDF Documents will be available on the SABC Website as well as the National Treasury E-Tender Website.

1. PRE-QUALIFICATION CRITERIA

2. Mandatory Criteria

- 2.1 Valid TV License or affidavit proving that is no TV License (Company's, Shareholders and Directors') Please note that verification will also be done internally
- 2.2 Bidder must be an authorized local **reseller and/or agent**, **documentary proof** (Satellite owner) to this effect must be provided, and this information will be verified for compliance purposes.

NON-SUBMISSION OF THE MANDATORY DOCUMENTS WILL RESULT IN AUTOMATIC DIS-QUALIFICATION.

3. REQUIRED DOCUMENTS

- 3.1 Central Supplier database (CSD) Proof registration (full CSD profile)
- 3.2 Valid Tax Clearance Certificate or SARS "Pin" to validate supplier's tax matters
- 3.3 Original or Certified copy of Valid BBBEE Certificate (from SANAS accredited Verification Agency)
- 3.4 All EME's and 51% black Owned QSE's are only required to obtain a sworn affidavit on an annual basis, confirming the following;
 - Annual Total Revenue of R10 Million or less (EME) or Revenue between R10 Million and R50 Million for QSE Level of Black Ownership
- Note 1:- Verification Agencies and Auditors who are accredited by the IRBA (Independent Regulatory Board for Auditors) are no longer the 'approved regulatory bodies' for B-BBEE verification and therefore IRBA auditors are not allowed to issue B-BBEE certificates after 30 September 2016.
- Note 2:- Any misrepresentation in terms of the above constitutes a criminal offence as set out in the Based Black Economic Empowerment Amendment Act, 2013 (Act No. 46 of 2013).
- 3.5 Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.
- 3.6 Certified copy of Shareholders' certificates.
- 3.7 Certified copy of ID documents of the Directors or Members.
- 3.8 Last three years audited/reviewed financial statements. (This becomes a required document if it was not part of the mandatory requirements)
- 3.9 Letter of guarantee from a registered Financial Institution or Financier covering 3 months' operational costs as per Bidder's proposed costs (where applicable)

SHOULD THE INFORMATION ABOVE NOT BE PROVIDED UPON AWARD THE BIDDER WILL NOT BE CONSIDERED FOR AWARD.

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(ATTACHED SEPARATELY) / PLEASE ALSO REGISTER ON

CENTRALISED DATA BASE - https://secure.csd.gov.za

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REQUIRED DOCUMENTS

- Original Valid Tax Clearance Certificate (verification will be done with SARS) –
 REFER TO SBD3
- 2) Valid TV License (Company's and all Directors')
- Original or Certified copy of Valid BBBEE Certificate (from SANAS accredited Verification Agency)

NOTE: Verification agencies and auditors who are accredited by the IRBA (Independent Regulatory Board for Auditors) are no longer the 'Approved Regulatory Bodies' for B-BBEE verification and therefore IRBA Auditors are NOT allowed to issue B-BBEE certificates after 30 September 2016.

Companies who have engaged their IRBA verification agency prior to 30 September will be able to receive their BEE Certificate after 30 September, but only until 31 December 2016.

- Any EME or QSE is only required to obtain a sworn affidavit on an annual basis, confirming the following;
- Annual Total Revenue of R10 Million or less (EME) or Revenue between R10 Million and R50 Million for QSE
- Level of Black Ownership

ANY MISREPRESENTATION IN TERMS OF THE ABOVE CONSTITUTES A CRIMINAL OFFENCE as set out in the BBBEE Act as amended.

- 5) Signed RFP Forms where indicated, plus initialing all pages.
- 6) Certified copy of Company Registration Document that reflect Company Name, Registration number, date of registration and active Directors or Members.
- Certified copy of Shareholders' certificates.
- 8) Certified copy of ID documents of the Directors or Members.
- 9) Last three years audited/reviewed financial statements.
- 10) Letter of guarantee from a registered Financial Institution or Financier covering 3 months' operational costs as per Bidder's proposed costs (where applicable)
- 11) Proof of authority to distribute within boundaries of South Africa from Original Equipment Manufacturer (OEM) (where applicable)

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DOCUMENT A

CONDITIONS TO BE OBSERVED WHEN BIDDING

1.0 LODGING OF PROPOSALS

- 1.1 Bidders are required to complete and sign the RFP Document and initial all pages (including proposal and brochures).
- 1.2 Bids must be submitted in one (1) original, two (2) copies of the original and 1 (one) electronic copy (CD) or memory stick, by hand and be enclosed in a sealed envelope marked distinctly with the RFP number. All electronic copies should be in PDF format and must contain proposal, all completed forms, and attachments. This envelope must indicate the Bid number and the name and delivery address of the Bidder.
- 1.3 Bidders should ensure that bids are delivered timeously to the correct address. Bids not received in a specified manner, and by the specified time and date as set out in this RFP document will be rejected. The bid box is generally open 24 hours a day, 7 days a week.
- 1.4 No refund will be made for bid documents sold, irrespective of whether a bid is submitted, awarded, rejected, or cancelled.

2.0 COMPLIANCE WITH CONDITIONS OF PROPOSAL

2.1 No alteration, amendment, or variation of the submitted proposal by the closing date of this bid shall be permitted, unless otherwise agreed in writing by both the SABC and the bidder. Should the bidder desire to make any amendments to the conditions of their proposal document, they shall stipulate upfront in their proposal document. The SABC reserves the right to reject such bid document.

3.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

3.1 All bidders are required to submit bids in accordance with stipulated technical specification as indicated on this bid document. Failure to comply with the required technical specification will result in disqualification.

4.0 SCHEDULE OF QUANTITIES

4.1 Bidders are required to submit a detailed Schedule of Quantities indicating how the bid amount is composed. This schedule shall contain itemised descriptions, quantities, and unit prices.

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5.0 BID PRICES

- 5.1 No change in the submitted bid prices shall be accepted and/or approved by the SABC after receipt and before award of this bid.
- 5.2 All prices are to be quoted in the Republic of South African Rand with VAT as a separate item.
- 5.3 All local suppliers quoting in foreign currency must convert the currency to Rands and indicate the exchange rate applicable.
- 5.4 The prices quoted should be inclusive of all costs needed to perform the specified services, not limited to, all kinds of local guarantee bonds, taxes and duties, customs, customs clearance, inland transportation, storage, unpacking, positioning, installation, integration and testing. The prices quoted should be inclusive of all costs for the duration of the project.
- 5.5 This bid document is not an offer to purchase, order, or contract.
- 5.6 Prices must be fixed for the first year and shall, where applicable, be subject to an increase of not more than the applicable CPI.
- 5.7 Bid prices for supplies in respect of which installation/erection/assembly is a requirement, shall include ALL costs on a basis of delivery on site as specified.
- 5.8 Bid prices shall, where necessary, include packaging. If desired, packaging material may be returned to the bidder provided the amount of credit that will be allowed for the returnable packaging is shown against each item concerned.
- 5.9 Any response submitted by a Bidder is subject to negotiation and review by the SABC.

6.0 SOURCE OF SERVICE AND MATERIAL

- 6.1 In the case of equipment/goods, which are partially or completely designed and/or manufactured in the Republic of South Africa, Bidders shall state the local content percentage.
- 6.2 Documentation certifying the local content percentage shall be submitted.

7.0 ACCEPTANCE OF PROPOSALS

7.1 The SABC does not bind itself to accept the lowest or any bid/proposal, nor shall it be responsible for or pay any expenses or losses which may be incurred by the Bidders in the preparation and delivery of its/his/her bid/proposal. The SABC reserves the right to accept a separate bid/proposal or separate bids/proposals for any one or more of the sections of a specification. The SABC also reserves the right to withdraw the bid at any stage.



- 7.2 No bid shall be deemed to have been accepted unless and until a formal contract/ letter of intent is prepared and signed.
- 7.3 The SABC reserves the right, should it deem it necessary, to monitor every stage of the contract to ensure:
 - that the directors who were awarded the bid are in control of the company and/or that changes in directors does not affect delivery of the goods/services/work adversely;
 - that, if there are changes in the control of the company, these should be brought to the attention of the SABC;
 - that in the event that the bid or any part thereof is to be subcontracted to another company or organisation after the bid was awarded, the Bidders must immediately advise the SABC and the SABC shall approve same as it deems fit;
 - successful delivery of the goods/services/works in terms of the contract, or timeous termination of the contract should such action be in the best interest of the SABC;
 - audit the successful Bidder's contract from time to time.
- 7.4 This bid will remain valid 180 (one hundred and eighty) days from the date of bid closing.

8.0 DEFAULT BY BIDDERS

8.1 If Bidders purport to withdraw their bid(s)/proposals within the period for which they have agreed that their bid/proposal shall remain open for acceptance, or fails to enter into a written contract when called upon to do so, or fails to accept an order in terms of the bid, the SABC may, without prejudice to any other legal remedy which it may have, accept their bid(s)notwithstanding the purported withdrawal, or proceed to accept any other less favourable bid or call for bids afresh and may recover from the defaulting Bidders any additional expense it has incurred for the calling for new bids or the acceptance of any less favourable bid.

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9.0 AMPLIFICATION OF PROPOSALS

- 9.1 The SABC may, after the opening of bids; call on the Bidder to amplify in writing any matter which is not clear in the Bidder's submission and such amplification shall form part of the original bid.
- 9.2 In the event of the Bidders failing to supply such information within the specified timeframe, the bid will be liable to rejection.
- 9.3 The SABC reserves the right to:
 - 9.3.1 not evaluate and award bids that do not comply strictly with this bid document.
 - 9.3.2 make a selection solely on the information received in the bids and
 - 9.3.3 enter into negotiations with any one or more of preferred Bidder(s) based on the criteria specified in the evaluation of this bid.
 - 9.3.4 contact any Bidder during the evaluation process, in order to clarify any information, without informing any other Bidders. During the evaluation process, no change in the content of the bid shall be sought, offered or permitted.
 - 9.3.5 award a contract to one or more Bidder(s).
 - 9.3.6 accept any bid in part or full at its own discretion.
 - 9.3.7 cancel this bid or any part thereof at any time.

Should Bidder(s) be selected for further negotiations, they will be chosen on the basis of the greatest benefit to the SABC and not necessarily on the basis of the lowest costs.

10.0 IMPORT/EXPORT PERMITS

10.1 Bidders are required to include complete information on equipment and/or components requiring export/import permits.

11.0 COST OF BIDDING

11.1 The Bidder shall bear all costs and expenses associated with preparation and submission of its bid/proposal, and the SABC shall under no circumstances be responsible or liable for any such costs, regardless of, without limitation, the conduct or outcome of the bidding, evaluation, and selection process.

12.0 COMMUNICATION

12.1 The SABC has provided a single point of entry for any questions or queries that the Bidder may have. All queries must be submitted in writing and directed to authorised contact person. Unauthorised communication with any other personnel or member of staff of the SABC, with regard to this bid is strongly discouraged and will result in disqualification of the respective Bidder's bid/proposal submission.

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- 12.2 Should there be a difference of interpretation between the Bidder and SABC; SABC reserves the right to make a final ruling on such interpretation.
- 12.3 The closing time for clarification of queries is 3 (three) days before the deadline for bid/proposal submission. The Bidders should take note that questions together with responses will be sent to all Bidders who attended compulsory Briefing Session.

13.0 AUTHORISED CONTACT PERSONS

13.1 All enquiries in respect of this bid must be addressed to:

Tender Office

SCM Division
Radio Park Office Block
TV Broadcast Facilities Road
Auckland Park
Johannesburg
South Africa

E-mail: <u>tenderqueries@sabc.co.za</u> Phone: 011 714 4764 or 011714 6527

14.0 MISREPRESENTATION AND FRONTING IS PROHIBITED

Fronting means a deliberate circumvention or attempted circumvention of the B-BBEE Act and the Codes. Fronting commonly involves reliance on data or claims of compliance based on misrepresentations of facts, whether made by the party claiming compliance or by any other person.

It is an offence to misrepresent or provide false information regarding a company's information or engaging in a fronting practice. If there is any contravention of some sought, the SABC may open a criminal and/or civil case/s against the bidder and its directors/members in terms of applicable legislation, and ban the bidder & its directors/members from doing business with the SABC for a pre-determined period.

It is important to note that any proposal that does not conform fully to the instructions and requirements in this RFP may be disqualified.

Suppliers might be required to demonstrate their proposed capabilities by means of a presentation, clear and easily verifiable reference documentation and/or a visit to an existing client site where their capabilities may be demonstrated.

Bids, which do not meet the technical requirements, will not be considered for further evaluation.

END OF DOCUMENT A

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DOCUMENT B

GENERAL CONDITIONS OF PROPOSAL

1.0 COMPLIANCE WITH COMPLETION OF PROPOSAL

- 1.1 The bid forms should not be retyped or redrafted but photocopies may be prepared and used.
- 1.2 Bid forms must be signed in the original form; in ink and forms with photocopied signatures or other such reproduction of signature will be rejected.
- 1.3 Should bid forms not be filled in by means of mechanical devices, for example typewriters, ink, preferably black, must be used to fill in bid.
- 1.4 Bidders shall check the numbers of the pages and satisfy themselves that none are missing or duplicated. No liability shall be accepted in regard to claims arising from the fact that pages are missing or duplicated. Incomplete bids will result in disqualification.

2.0 COMPLIANCE WITH TECHNICAL SPECIFICATIONS

2.1 Unless a departure is clearly stated by the Bidder at the time of bidding, the works shall be taken as complying in detail with the Technical Specifications, and the Bidder shall be held liable on all the terms and conditions of the contract as if this bid contained no departures. Technical specifications contained in any brochures or any other descriptions submitted shall apply for acceptance test purposes.

3.0 WARRANTY

3.1 If there are any defects arising from failure of goods to meet the specifications within the period specified in the contract, the Bidder shall replace the defective items at his expense or shall refund the SABC such costs as the SABC may incur in replacing such defective item. The Bidder shall also bear the cost of transporting replaced/repaired items to the place of destination.

4.0 INSPECTION

4.1 The Bidder shall permit and assist the SABC's representatives in carrying out any inspections that are called for in the proposal or specifications.

5.0 PACKAGING

5.1 Goods purchased on this bid must be adequately protected and securely packaged during shipment and until delivery at the destination.



5.2 Goods must be clearly marked with the Bidder's name, description of contents and the SABC's order number and delivery address.

6.0 RISK

- 6.1 The Bidder shall bear the risk of damage to or loss of goods bought in accordance with this contract until the goods are delivered to the SABC.
- 6.2 The Bidder will be responsible for losses that SABC incurred due to Bidder's negligence or intention and Bidder must provide Liability Insurance. This will be a condition of contract.

7.0 DELIVERY

7.1 Delivery will be to the Stores of the SABC Auckland Park, Johannesburg, Republic of South Africa. The contractual delivery date must be strictly complied with and each delivery must be preceded or accompanied by delivery note. If delivery does not take place within the period stipulated, the SABC may cancel the contract concluded with the bidder without further notice to the Bidder and with immediate effect without prejudice to any other course of action available to the SABC to recover any damages out of such delay. Receipt of the goods by the SABC will not be regarded as acceptance thereof until the goods have been acceptance tested in compliance with the Technical Specifications.

8.0 PAYMENT

8.1 Payment, in currency other than South African Rand, will be made by means of a telegraphic or wired bank transfer.

The Bidder must provide:

- Name and address of their bank.
- Company account number to be credited.
- Sort/swift code of bank.
- 8.2 The SABC's standard payment terms are 30 days from date of Invoice.

9.0 ASSIGNMENT OF CONTRACT

9.1 The Bidder shall not have the right to cede any right or delegate any obligation in terms of this contract to any third party unless with the prior written approval of the SABC.

10.0 COMMISSION

10.1 The SABC shall not in any way be responsible or liable for payment of the commission due on this contract as far as the total contract amount would be exceeded by any addition of such commission. The payment of commission shall

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be the exclusive liability of the Bidder, which indemnifies the SABC hereby against agent's claims for commission of any nature.

11.0 PUBLICATIONS

11.1 The Bidder shall not permit or allow any information regarding the contract works to be published in any scientific, engineering or other newspaper, periodical or publication without first obtaining the consent of the SABC thereto.

12.0 LAW APPLICABLE

12.1 Irrespective of where this contract happens to be finally concluded, it shall be consistently deemed to have been entered into in the Republic of South Africa whose law and courts' jurisdiction shall prevail throughout..

13.0 PROPOSALS ARE CONSIDERED TO BE BINDING ON THE BIDDERS

13.1 Representations made in the bid/proposal, including claims made in respect of commitments to dates of delivery, shall be considered binding on the Bidder on acceptance of the bid/proposal by the SABC and same will be form part of the contract to be concluded, unless specifically noted by the Bidder in the bid/proposal that same maybe subject to change;

14.0 COMPLIANCE WITH SABC POLICIES

- 14.1 SABC will not procure any goods, services, works or content from any employee or employee owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 14.2 SABC will not procure any goods, services, works or content from any SABC Independent Contractor's owned business, to ensure that suppliers competing for the SABC's business have confidence in the integrity of SABC's selection process.
- 14.3 No former employees, SABC's Non-Executive members and Independent Contractors will be awarded contracts with the SABC within a year after resigning from SABC employment or not being engaged with the SABC.
- 14.4 Should former employees, SABC's Non-Executive members and Independent Contractors resign from the employment of the SABC or not being engaged with the SABC and become directors of other businesses bidding with SABC, such bid will not be considered until the cooling off period of one year has expired.

15.0 FAILURE TO COMPLY WITH THESE CONDITIONS

15.1 These conditions form part of the bid and failure to comply therewith may invalidate a bid.

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16.0 RFP SCHEDULE

16.1 Bidders will be contacted as soon as practicable with a status update. At this time, short-listed Bidders may be asked to meet with SABC representatives. Bidders should provide a list of persons and their contact details who are mandated to negotiate on behalf of their company.

17.0 ADDITIONAL NOTES

- 17.1 All returnable documents as indicated in the bid form must be returned with the response
- 17.2 Bidders are to note that bids in which firm prices are quoted for the duration of any resulting contract may receive precedence over prices which are subject to adjustment.
- 17.3 Changes by the Bidder to his/her submission will not be considered after the closing date.
- 17.4 The person or persons signing the bids must be legally authorized by the Bidder to do so A list of the person(s) authorized to negotiate on your behalf must be submitted along with the bid.
- 17.5 SABC reserves the right to undertake post-bid negotiations with the preferred Bidder or any number of short-listed Bidders.

FAILURE TO OBSERVE ANY OF THE ABOVE-MENTIONED REQUIREMENTS MAY RESULT IN THE BID BEING OVERLOOKED.

18.0 DISCLAIMERS

- 18.1 Bidders are hereby advised that the SABC is not committed to any course of action as a result of its issuance of this BID and/or its receipt of a bid in response to it. In particular, please note that the SABC may:
- 18.2 change all services on bid and to have Supplier re-bid on any changes.
- 18.3 reject any bid which does not conform to instructions and specifications issued herein
- 18.4 disqualify bids after the stated submission deadline
- 18.5 not necessarily accept the lowest priced bid
- 18.6 reject all bids, if it so decides
- 18.7 award a contract in connection with this bid at any time
- 18.8 award only a portion as a contract
- 18.9 split the award of the contract to more than one Supplier
- 18.10 make no award of a contract.

END OF DOCUMENT B



DOCUMENT C

QUESTIONNAIRE TO BE COMPLETED WHEN BIDDING

If the information required in respect of each item cannot be inserted in the space provided, additional information may be provided on a separate sheet of paper with a suitable reference to the questionnaire number concerned.

| 1. | Company's Treasury CSD unique registration reference number. | |
|-----|---|--|
| 2. | Have your company been issued with a SARS Compliance Status PIN. | |
| 3. | If yes, please provide PIN number. The provision of the PIN will be construed as your permission to SABC Procurement to access your tax status on-line. | |
| 4. | Are you registered in terms of section 23(1) or 23(3) of the Value-added Tax Act, 1991 (Act 89 of 1991)? | |
| 5. | If so, state your VAT registration number and original current tax clearance certificate to be submitted | |
| 6. | Are the prices quoted fixed for the full period of contract? | |
| 7. | Is the delivery period stated in the bid firm? | |
| 8. | What is the address in the Republic of South Africa where an item of the type offered by you may be inspected preferably under working conditions? (Where Applicable) | |
| 9. | What is the approximate value of stock in the Republic of South Africa for this particular item? (If required). | |
| 10. | Where are the stock held? | |
| 11. | What facilities exist for servicing the items offered? | |
| 12. | Where are these facilities available? | |
| 13. | What are the names and addresses of the factories/suppliers where the supplies will be manufactured and may be inspected, if required? | |

ALSO INDICATE WHICHEVER IS NOT APPLICABLE

END OF DOCUMENT C

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DOCUMENT D

SBD-4

DECLARATION OF INTEREST

- 1.0 Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed and

- submitted with the bid. 2.1 Full Name of bidder or his or her representative: . . . 2.2 Identity Number: 2.3 Position occupied in the Company (director, trustee, shareholder²): 2.4 Company Registration Number: 2.5 Tax Reference Number:..... 2.6 VAT Registration Number:..... 2.6.1. The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / personnel numbers must be indicated in paragraph 3 below.
- 1"State" means –

2.0

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;



(d) national Assembly or the national Council of provinces; or

(e) Parliament.

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

| 2.7 | Are you or any person connected with the bidder presently employed by the state? | YES / NO |
|---------|---|-----------------|
| 2.7.1 | If so, furnish the following particulars: | |
| | Name of person / director / trustee / shareholder/ member: | |
| | | |
| | Name of state institution at which you or the person connected to the bidd | der is employed |
| | | |
| | Position occupied in the state institution: | |
| | Any other particulars: | |
| | | |
| | | |
| | | |
| 2.7.2 | If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the state? | YES/NO |
| 2.7.2. | If yes, did you attached proof of such authority to the bid | YES / NO |
| | (Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid. | |
| 2.7.2.2 | 2 If no, furnish reasons for non-submission of such proof: | |
| | | |
| | | |
| | | |
| 2.8 | Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months? | YES / NO |
| 2.8.1 | If so, furnish particulars: | |
| | | |
| | | |



| 2.9 | Do you, or any person any relationship (family employed by the state the evaluation and or a | y, friend, other) wit and who may be i | h a person nvolved with | YES / NO |
|--------|---|---|---|--|
| 2.9.1 | If so, furnish particulars | i. | | |
| | | | | |
| 2.10 | Are you, or any persor aware of any relations any other bidder and a who may be involved of this bid? | hip (family, friend, any person employ | other) between ed by the state | YES/NO |
| 2.10.1 | If so, furnish particular | · S. | | |
| 2.11 | , | any interest in any | shareholders / members other related companies ontract? | S YES/NO |
| 2.11.1 | If so, furnish particular | 'S: | | |
| | | | | |
| 3.0 | Full details of directo | ors / trustees / me | embers / shareholders. | |
| | Full Name | Identity Number | Personal Tax Reference Number | State Employee Number / Pers. Number |
| | | | | |
| | | | | |



4.0 DECLARATION

| I, THE UNDERSIGNED (NAME) | |
|---|------------------------|
| | |
| CERTIFY THAT THE INFORMATION FURNISHED IN PARA CORRECT. I ACCEPT THAT THE STATE MAY REJECT ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL C SHOULD THIS DECLARATION PROVE TO BE FALSE. | THE BID OR ACT AGAINST |
| Signature | Date |
| Position | Name of bidder |

END OF DOCUMENT D

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

DOCUMENT E

LEASE OF Ku Band SATELLITE SPACE SEGMENT

1.0 BACKGROUND

The SABC is South Africa's national public broadcaster. Its objectives are to provide a comprehensive range of distinctive programmes and services with the view to inform, educate, entertain, support and develop culture in all 11 official languages. Its principal activities comprise of television and radio broadcasting utilising 18 radio stations and 5 television channels. The SABC strive to maintain a leading role in the broadcasting industry and as such keep abreast with the constantly changing technology.

SABC as a public broadcaster is mandated to deliver content and programs throughout the country to viewers at home.

In order to facilitate this delivery, it is imperative to put adequate platforms that will enable live contribution and distribution of video feeds originating within South Africa and the African sphere, to its Master Control Room (MCR), at the SABC campus in Auckland Park.

It is imperative to review the user requirements in order to facilitate the required capacity for contribution via Satellite.

This RFP calls for suitably qualified suppliers for the **Lease of Ku Band Satellite Space Segment**.

2.0 SCOPE OF SERVICES AND TECHNICAL SPECIFICATIONS

This RFP calls for Lease of Ku Band Satellite Space Segment.

- **2.1** A point-by-point response is required, i.e. a comment for each point or paragraph that is associated with the numbering should be made.
- 2.2 The response to technical requirements must state "Comply" or "Non-Comply." The bidder must specify how the system/product differs, for each aspect as stated below, including references or supporting information to clarify the response.

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

3.0 OPERATIONAL REQUIREMENTS

Footprint: South Africa

- Frequency Band: Ku (High- Band)
- Capacity: 36MHz continuous (on a single transponder)
- 1 x 3 years satellite capacity/transponder lease
- Space segment can be migrated to another satellite during the lease agreement, provided it meets the minimum requirements as detailed below.
- Link Budget analysis not required
- Bidder must provide Life Span of relevant satellite.
- Space segment provider must be prepared to optimize transponder for use of SABC equipment.

3.1 TECHNICAL SPECIFICATION

| No. | Description | Weight | Comply/Non- Comply |
|-------|--|--------|-----------------------|
| 3.1.1 | Space segment must be Ku-band [TX frequency range 14Ghz to 14.5GHz and the RX frequency range 12.25Ghz to 12.75Ghz] (High – band) | 10 | |
| 3.1.2 | South Africa-to-South Africa beam. | 5 | |
| 3.1.3 | The uplink service area of the footprint must not be less than 4dB/K. (Coverage over South Africa) - for uniformity purposes the following points will be considered: Musina and the following metros: Durban, Johannesburg, Bloemfontein, Cape Town, Port Elizabeth, East London and Alexander Bay. | 5 | |
| 3.1.4 | The downlink service area must be a minimum of 54dBW . (Coverage over South Africa) - for uniformity purposes the following points will be considered: Musina and the following metros: Durban, Johannesburg, Bloemfontein, Cape Town, Port Elizabeth, East London and Alexander Bay. | 5 | |
| 3.1.5 | The elevation angle (look up) must be between 36°-70° in South Africa. | 5 | |
| 3.1.6 | The orbital position must be between 8°west and 56° east. | 5 | |
| 3.1.9 | Life span: the remaining satellite lifespan must not be less than 5 years. | 5 | |
| | Back up: bidder must indicate temporary solution (maximum 3 months) in case of satellite malfunction, with the following specifications: 1. 36MHz Ku band space segment on one satellite, | | |
| | which does not necessarily have to be continuous, but can come in a maximum of 2 segments. 2. Satellite must be Ku-band. The space segment | 10 | |

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

must be in the high band region. Solution must be within the following range:

TX frequency range: 14.0GHz - 14.5GHz RX frequency range: 12.25GHz - 12.75GHz

- 3. Beam must cover all of South Africa
- 4. The uplink service area (G/T) of the footprint must not be lower than 2dB/K. (Coverage over South Africa)

The said G/T must apply for all of the following for uniformity Musina and the following metros: Durban, Johannesburg, Bloemfontein, Cape Town, Port Elizabeth, East London and Alexander Bay.

- The downlink service area (EIRP) must be a minimum of 50dBW. (Coverage over South Africa)
- The specified EIRP must apply for all of the following - for uniformity purposes the following points will be considered: Musina and the following metros: Durban, Johannesburg, Bloemfontein, Cape Town, Port Elizabeth, East London and Alexander Bay.
- 6. The elevation angle (look up) must be between **36-70°** in the South Africa.
- 7. The orbital position must be between **8° west and 56° east.**
- 8. The segment and the associated frequency plan will be randomly managed by our MCR, **including** satellite access and satellite goodnight.

AVERAGE WEIGHT REQUIRED WILL BE OUT OF A THRESHILD OF 50

4.0 TIMEFRAMES

The duration of the contract will be for a period of three years (36 months).

4.1 CONTRACTUAL OBLIGATION

- All prices indicated in the quotation must remain fixed for the 1st year of the project and subject to price negotiations for the duration of the contract. The service provider's quotation must also provide sufficient detail in terms of various cost.
- In the case of the service provider using sub-contractors, the former will be responsible for ensuring delivery of services from any such sub-contractors and for making any payments to such sub-contractors.

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

- The Bidder must allow the following: The space segment and the associated frequency plan must be randomly managed by our MCR, including satellite access and satellite goodnight.

- The satellite provider must allow phased array antennas.
- Back up: bidder must indicate temporary solution (maximum 3 months) in case of satellite malfunction- bidder expected to review the back-up plan once a year and provide evidence of such.

5.0 ABSENCE OF OBLIGATION & CONFIDENTIALITY

No legal or other obligation shall arise between the service provider and SABC LOC unless/until both parties have signed a formal contract.

5.1 The Contract site is at **SABC Auckland Park**. The area will be accessible from the main entrance on the ground floor.

6.0 COSTING

- 6.1 Lease duration is annual, over a 3 year period (satellite capacity required is 36 MHz) costing must be reflected as such.
- **6.2** The bidder should assist the SABC with re-registration of all SABC Satellite terminals, if required to do so.

7.0 LOCATION OF SITE

The Contract site is at **SABC Auckland Park**. The area will be accessible from the main entrance on the ground floor.

8.0 WORKMEN AND SUPERVISION ON SITE

- **8.1** The Contractor shall be held responsible for the conduct of his employees and the conduct of his sub-contractor's employees for the full duration of the Contract Works.
- **8.2** The contractor shall be appointed in terms of the **SABC H&S** requirements and the supervisor will be responsible for the enforcement of the H&S provisions.

9.0 EVALUATION CRITERIA

9.1 Responses will be evaluated using a predetermined set of evaluation criteria. The evaluation criteria is designed to reflect the SABC's requirements in terms of identifying a suitable service provider and ensure the selection process is transparent and afford all the bidders a fair opportunity for evaluation and selection.

9.2 Objective Criteria

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- 9.2.1 The SABC reserves the right not award a tender to any bidder whose financial health, based on its submitted audited financial statements, is not sound.
- 9.2.2 The SABC further reserve the right not to award this tender to any bidder based on the proven poor record of accomplishment of the bidder in previous projects within the SABC.

9.3 Technical Evaluation

- 9.3.1 The tender submission will be technically evaluated out of **80 for (phase 1)**, should the bidder/s not meet the required points, they will be disqualified and will **not** qualify for further evaluation.
- 9.3.2 The tender submission (phase 2) will be technically evaluated out of a minimum 30 and maximum of 50 All bidders achieving less than the set threshold will be declared non-responsive and therefore will not continue forward for evaluation of BBBEE & Price Preference.

9.4 Technical Evaluation Criteria

Phase 1:

| Evaluation Area | Evaluation Criteria | |
|--|---|----|
| Compliance with full Specification (reference section 3.0 & 5.0) | detailed in the RFP document = 50 points | 60 |
| Satellite Life span | The remaining satellite lifespan must be not less than 5 years = 20 points Non- compliance with the above = 0 points | 20 |
| Total | | 80 |

- 9.4.1 The above-mentioned functional criteria has a threshold of **80**, indicating that all the requirements must be complied with.
- 9.4.2 Should the bidder be non-compliant with the above criteria, they will disqualified and not be evaluated further.

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Phase 2:

| Evaluation Area | Evaluation Criteria | | Max. Points |
|--------------------------|---|----|----------------|
| Experience/ Track record | Assessment of the bidders experience in providing projects of this nature: • Provide details of projects undertaken with contactable references – aligned to the specifications = 10 points 5 – 10 projects completed = 5 points >10 projects completed = 10 points Non- compliance with the above = 0 points | 15 | 20 |
| Back-up solution | (Bidder must provide evidence of the back up solution) Bidder must indicate back-up solution (as per Back-up specification in section 3.0) in case of satellite malfunction. = 10 points (back- up solution to operate within specified hours) - 24 hours = 10 points - 48 hours = 5 points - Anything above the stipulated hours = 0 points. | 15 | 20 |
| | TOTAL | 30 | 40 |

9.4.3 Bidders who obtain less than **minimum threshold of 30 points** will be declared non-responsive and will be eliminated from further evaluation. Bidders who meet **the maximum threshold of 40 points** will be declared responsive and eligible for of **BBBEE Price Preference evaluation**.

Phase 3 Testing of SABC equipment on the Satellite Space Segment

- The bidder would be expected to provide Space Segment to enable the SABC to test its phased array antennas on the proposed satellite.
- Period of the test: 12 hours
- Bandwidth 9Mhz

9.5 Phase 4: Preference Evaluation

BBBEE and Price

As the tender price is estimated to be below R50 million, the tender responses will be evaluated on the **80/20** point system

9.6 Financial Stability

9.6.1 The financial stability evaluation is used to assess the financial risk of the shortlisted bidders. (where applicable)

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9.6.2 Respondents are required to submit their audited financial statements for the past 3 years with their Proposal/Bid in order to enable the SABC to establish financial stability as follows:-

| Area | Assessment Criteria |
|-----------|--|
| Financial | Bidders financial due diligence will be assessed based |
| Due | on submitted audited financial statements using |
| Diligence | financial ratios. (where applicable) |

END OF DOCUMENT E

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

DOCUMENT F

CONFIDENTIALITY

All information related to this bid both during and after completion is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from the service which is either directly or indirectly related to the SABC, written approval to divulge such information will have to be obtained from SABC.

The bidders must ensure that confidential information is: maintained confidential; not disclosed to or used by any unauthorised person; so as to prevent any disclosure or unauthorised use with at least the standard of care that bidders maintain to protect their own confidential information; only used for the purpose of considering and responding to this RFP; and not reproduced in any form except as required for the purpose of considering and responding to this bid. Bidders must ensure that: access to confidential information is only given to those of its partners, officers, employees and advisers who require access for the purpose of considering and responding to this RFP; and those partners, officers, employee and advisers are informed of the confidential information section and keep that information confidential. This bid remains at all times the property of the SABC. No rights other than as provided in this bid and in respect of the confidential information are granted or conveyed to bidder/s

| NAME OF BIDDER: | | - |
|--------------------------|------------------|-------------|
| PHYSICAL ADDRESS: | | |
| Bidder's contact person: | Name : | |
| | Telephone : | |
| | Mobile : | |
| | Fax.: | |
| | E-mail address : | |

END OF DOCUMENT F

DOCUMENT G

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2011

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011.

1.0 GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the **90/10** system for requirements with a Rand value above R1 000 000 (all applicable taxes included).
- 1.2 The value of this bid is estimated to exceed R1 000 000 (all applicable taxes included) and therefore the.......90/10......system shall be applicable.
- 1.3 Preference points for this bid shall be awarded for:
 - (a) Price; and
 - (b) B-BBEE Status Level of Contribution.
- 1.3.1 The maximum points for this bid are allocated as follows:

| 1.3.1.1 | DDICE | POINTS |
|---------|---|--------|
| 1.3.1.1 | PRICE | 90 |
| 1.3.1.2 | B-BBEE STATUS LEVEL OF CONTRIBUTION | 10 |
| | Total points for Price and B-BBEE must not exceed | 100 |

1.4 Failure on the part of a bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) or a Registered Auditor approved by the Independent Regulatory Board of Auditors (IRBA) or an Accounting Officer as contemplated in the Close Corporation Act (CCA) together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

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1.5 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2.0 DEFINITIONS

- 2.1 "all applicable taxes" includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 2.2 **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad -Based Black Economic Empowerment Act;
- 2.3 "B-BBEE status level of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **"bid"** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- 2.5 **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 2.6 **"comparative price"** means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;
- 2.7 "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract:
- 2.8 "contract" means the agreement that results from the acceptance of a bid by an organ of state;
- 2.9 "EME" means any enterprise with an annual total revenue of R5 million or less as per the Codes of Good Practice (COGP) promulgated 2007 and R10 mil on COGP promulgated in 2015.
- 2.10 "Firm price" means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract:
- 2.11 "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the

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quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;

- 2.12 "non-firm prices" means all prices other than "firm" prices;
- 2.13 "person" includes a juristic person;
- 2.14 "rand value" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.15 "sub-contract" means the primary contractor's assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.16 "total revenue" bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 2.17 "trust" means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 2.18 "**trustee**" means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

3.0 ADJUDICATION USING A POINT SYSTEM

- 3.1 The bidder obtaining the highest number of total points will be awarded the contract.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts;
- 3.3 Points scored must be rounded off to the nearest 2 decimal places.
- In the event that two or more bids have scored equal total points, the successful bid must be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid must be the one scoring the highest score for functionality.
- 3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

4.0 POINTS AWARDED FOR PRICE

4.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

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80/20

or

90/10

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$

Where

Ps = Points scored for comparative price of bid under consideration

Pt = Comparative price of bid under consideration

Pmin = Comparative price of lowest acceptable bid

5.0 Points awarded for B-BBEE Status Level of Contribution

5.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BBEE Status Level of Contributor | Number of points (90/10 system) | Number of points (80/20 system) |
|---------------------------------------|------------------------------------|------------------------------------|
| 1 | 10 | 20 |
| 2 | 9 | 18 |
| 3 | 8 | 16 |
| 4 | 5 | 12 |
| 5 | 4 | 8 |
| 6 | 3 | 6 |
| 7 | 2 | 4 |
| 8 | 1 | 2 |
| Non-compliant contributor | 0 | 0 |

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- 5.2 Bidders who qualify as EMEs in terms of the B-BBEE Act must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.
- 5.3 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 5.6 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 5.7 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.

6.0 BID DECLARATION

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

7.0 B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.3.1.2 AND 5.1

7.1 B-BBEE Status Level of Contribution: =(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA).

| | | SUB-CONTRACTING | | |
|------------|-------|--|-----------------------|---------------------------------|
| 8.1 | | Will any portion of the contract be applicable) | e sub-contracted? | YES / NO (delete which is not |
| 8.1.1 | (i) | If yes, indicate: what percentage of the contract | will be subcontracted | d?% |
| | (ii) | the name of the sub-contractor? | · | |
| | (iii) | the B-BBEE status level of the s | sub-contractor? | |
| | (iv) | whether the sub-contractor is a | n EME? YES / NO (d | lelete which is not applicable) |
| 9.0 | | DECLARATION WITH REGARD | TO COMPANY/FIRM | 1 |
| 9.1 | | Name of company/firm: | | |
| | | | | |
| 9.2 | | VAT | registration | number: |
| 9.2 | | | | |
| | | | | |
| 9.3 | | Company registration number | onsortium | |
| 9.3 | | Company registration number TYPE OF COMPANY/ FIRM Partnership/Joint Venture / C One person business/sole pr Close corporation Company (Pty) Limited | onsortium opriety | |
| 9.3 9.4 | | Company registration number TYPE OF COMPANY/ FIRM Partnership/Joint Venture / C One person business/sole pr Close corporation Company (Pty) Limited [TICK APPLICABLE BOX] | onsortium opriety | |

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96 COMPANY CLASSIFICATION

| Manufacturer |
|---|
| Supplier |
| Professional service provider |
| Other service providers, e.g. transporter, etc. |
| [TICK APPLICABLE BOX] |

- 9.7 Total number of years the company/firm has been in business?
- 9.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
 - The information furnished is true and correct: (i)
 - (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.
 - (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct:
 - (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
 - disqualify the person from the bidding process; (a)
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - cancel the contract and claim any damages which it has (c) suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) restrict the bidder or contractor, its shareholders and directors. or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution

| 1. | | |
|--------|-----|---------------------------|
| | | SIGNATURE(S) OF BIDDER(S) |
| 2. | | |
| DATE: | | |
| ADDRES | SS: | |
| | | |
| | | |
| | | |

END OF DOCUMENT G

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT
DOCUMENT H

SBD 8

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- **1.0** This Standard Bidding Document must form part of all bids invited.
- 2.0 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3.0 The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.
- 4.0 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| Item | Question | Yes | No |
|-------|---|-----|----|
| 4.1 | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? | Yes | No |
| | (Companies or persons who are listed on this Database were informed in | | |
| | writing of this restriction by the Accounting Officer/Authority of the institution | | |
| | that imposed the restriction after the audi alteram partem rule was applied). | | |
| | | | |
| | The Database of Restricted Suppliers now resides on the National | | |
| | Treasury's website(www.treasury.gov.za) and can be accessed by | | |
| | clicking on its link at the bottom of the home page. | | |
| 4.1.1 | If so, furnish particulars: | | |
| | | | |
| 4.2 | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? | Yes | No |
| | Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za) by clicking on its link at the | | |
| | bottom of the home page. | | |
| 4.2.1 | If so, furnish particulars: | | |
| | | | |
| | | | |

| RFP Title | I FASE O | F KII RANI | SATELLITE | SPACE S | FGMENT |
|-----------|----------|------------|-------------|---------|-----------|
| MIF HUE. | LLAGL O | NO DANL | J JAILLLIIL | SFACE 3 | LGIVILIAI |

| 4.3 | Was the bidder or any of its directors convicted by a coucourt outside of the Republic of South Africa) for fraud o past five years? | | Yes | No 🗌 | | |
|---|--|----------------|--------|--------|--|--|
| 4.3.1 | If so, furnish particulars: | | | | | |
| 4.4 | Was any contract between the bidder and any organ of s during the past five years on account of failure to perfort the contract? | | Yes | No 🗆 | | |
| 4.4.1 | If so, furnish particulars: | | | | | |
| CERTIFICATION I, THE UNDERSIGNED (FULL NAME) | | | | | | |
| CEF | RTIFY THAT THE INFORMATION FURNISHED RUE AND CORRECT. | | RATION | I FORM | | |
| I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE. | | | | | | |
| Sig | nature | Date | | | | |
| Pos | sition | Name of Bidder | | | | |

END OF DOCUMENT H

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT
DOCUMENT I

SBD 9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1.0 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- 2.0 Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *pe* se prohibition meaning that it cannot be justified under any grounds.
- 3.0 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4.0 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT

CERTIFICATE OF INDEPENDENT BID DETERMINATION

| i, the undersigned, in submitting the accompanying bid: (RFP/TVO//201/13) | |
|---|-------------------|
| in response to the invitation for the bid made by: | |
| (South African Broadcasting Corporation SOC Limited "SABC") | |
| do hereby make the following statements that I certify to be true and complete in | in every respect: |
| I certify, on behalf of: | that: |
| (Name of Bidder) | |

- 1. I have read and I understand the contents of this Certificate:
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation;
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices:
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and

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conditions or delivery particulars of the products or services to which this bid invitation relates.

- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- ³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.
 - 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date |
|-----------|----------------|
| | |
| Position | Name of Bidder |

END OF DOCUMENT I

RFP Title: LEASE OF KU BAND SATELLITE SPACE SEGMENT DOCUMENT J

ACCEPTANCE OF CONDITIONS OF BID

By signing the BID document, the Bidder is deemed to acknowledge and accept that all the conditions governing this BID, including those contained in any printed form stated to form part thereof and SABC Limited will recognize no claim for relief based on an allegation that the Bidder overlooked any such condition or failed properly to take it into account for the purpose of calculating bided prices or otherwise.

| SIGNED at | _ this |
|--------------------------------------|--------|
| day of | |
| NAME OF COMPANY | |
| NAME OF THE SIGNATORY (IES)_ | |
| CAPACITY: | |
| Are you authorised to sign on behalf | |
| <u>WITNESSES</u> : | |
| 1 | |
| 2 | |
| | |
| | |
| | |

END OF DOCUMENT J

BIDDER

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Annexure A

TENDER SUMMARY

The bidder shall complete this section in order to assess project progress valuations and variations.

The prices shall be:

| BREAKDOWN OF AN A | <u>LL-INCLUSIVE</u> TENDER | PRICE | | |
|-------------------------|----------------------------|-----------|------|--|
| Fixed Rand Amount (Du | ıration of Contract) | R | | |
| Variable Amount (Exchar | nge Rate dependent) | R | @ | R/\$ 11.9469 R/£ 16.6487 R/€ 14.7826 |
| | | ========= | ==== | |
| SUB TOTAL | | R | | |
| Add 14% Vat | | R | | |
| TOTAL TENDER AMOUNT | | R | | |
| BIDDER'S DETAILS: | | | | |
| Name of Tenderer: | | | | |
| Address: | | | | |
| - | | | | |
| Telephone: | | | | |
| · | | | | |
| Signature: _ | | | | |
| Date: | | | | |

END OF THE REQUEST FOR PROPOSAL DOCUMENT